



HALF-YEAR REPORT 2016

MANITOU
GROUP

HALF-YEAR REPORT

AS AT 30.06.2016

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1 BUSINESS REVIEW

1.1 SALES PERFORMANCE

As at 30 June 2016, the Group's turnover was €689m, an increase of 1% compared to the first half of 2015 and 14% compared to the second half of 2015.

Sales by region, compared with the first half of 2015, were as follows:

In Southern Europe (sales: + 36%), sales increased in all countries in the region. In France, business activity grew, notably with significant investments made by large rental companies to take advantage of the "Macron" tax benefit, which was due to end on 14 April 2016 before being extended to 2017. Sales in Spain were up as a result of the economic recovery and the rebound of the construction sector.

In Northern Europe (sales: -4%), activity fell, with sales to the UK slowing down from a very good first half of 2015, which remains to date the highest volume of activity ever recorded. By contrast, the region saw a steady growth in Russia and the Scandinavian and Baltic area.

In America (sales: -24%), there was a sharp decline in sales in the North American continent with large rental companies postponing investment and a fiercely competitive skid-steer market. Sales in Central and South America increased significantly.

In APAM (sales: -13%), the region was mainly affected by the decline in sales in South Africa.

This decline was due to continued paralysis in mining operations, low oil prices that do not favour the importation of equipment, and political instability. Sales in Central Africa and the Middle East increased, and remained stable in Asia.

The level of order intake during the period increased by 8% compared to the first half of 2015 and by 11% compared to the previous half year. This increase was due to a dynamic market on the European continent, which accounts for 73% of our business.

SALES TRENDS BY DIVISION AND GEOGRAPHICAL REGION

Sales H1 2015						Sales H1 2016					
Southern Europe	Northern Europe	Americas	APAM	Total	M€ % tot	Southern Europe	Northern Europe	Americas	APAM	Total	
141 21%	213 31%	30 4%	42 6%	427 63%	MHA	209 30%	198 29%	31 4%	37 5%	475 69%	
4 1%	11 2%	122 18%	8 1%	145 21%	CEP	4 1%	13 2%	79 12%	7 1%	103 15%	
41 6%	33 5%	24 3%	13 2%	110 16%	S&S	41 6%	36 5%	23 3%	12 2%	111 16%	
186 27%	257 38%	175 26%	63 9%	681 100%	Total	253 37%	247 36%	134 19%	55 8%	689 100%	

SALES TRENDS BY DIVISION

- **Sales trends - Material Handling and Access division (MHA)**

The Material Handling and Access Division achieved sales of €475m over the half-year period, an increase of 13% at constant exchange rates compared to the first half of 2015.

Sales of platforms in Europe continued to grow, partly thanks to the rebound in investment, favoured in France by the Macron Law.

Sales of telehandlers dedicated to construction activities increased due to the economic rebound in the Southern Europe region and commercial efforts to further penetrate the North American market. Similarly, sales of industrial forklift trucks and warehousing equipment registered a substantial increase.

The agricultural sector was stable over the first half year, despite a slight decrease in order intakes. Sales of high tonnage equipment were still adversely affected by the decline in the mining sector. At constant scope of consolidation and exchange rates, business increased significantly in Southern Europe (+48%) and declined in Northern Europe (-5%), because of a baseline effect on the UK, where sales over the first half of 2015 were particularly high. Sales in America rose by 7%, thanks to the growth in sales of platforms in South America and the success of the rotating telehandler range in the United States, where this kind of equipment faces less competition. Sales in the APAM region declined by 8%, penalised by difficult economic conditions in South Africa.

- **Sales Trends - Compact Equipment Products division (CEP)**

The Compact Equipment Products division reported a decrease in sales of 28%, at constant exchange rates.

Telehandler equipment, sold primarily to large North American rental companies, declined sharply. This decline is explained by the curtailed investments of rental companies, which have been negatively affected by the cessation of extraction of shale gas, which is no longer profitable at current oil prices.

Sales of skid-steers also declined, as a result of increased competition in this segment and a market shift towards track loaders, a segment where the division has seen very strong growth.

Sales of articulated loaders and excavators for the division also grew.

At constant exchange rates, sales of compact equipment dropped by 35% on the American continent but increased in Southern and Northern Europe by 12% and 17% respectively.

In the APAM region, sales dropped by 10%, penalised by unfavourable parity with local competitors.

The bulk of the division's sales were still predominantly to the United States.

- **Sales Trends - Services and Solutions division (S&S)**

Sales in the Services & Solutions division increased by 3% at constant exchange rates to reach €111m.

Sales of spare parts and attachments increased significantly in Europe, while the market was down due to a decrease in business in this region.

Rental activities increased. This increase was due to the decision of certain American operators to delay their investments in favour of rental solutions, which are more flexible.

The division also saw a growth in service billing, thanks to the sale of extended warranties, connected solutions, etc.

Only sales of second-hand equipment fell.

The geographical breakdown of the division's sales by region remained about the same.

1.2 CONSOLIDATED INCOME STATEMENT

GROUP INCOME STATEMENT

<i>In millions of euros</i>		H1 2015*	H1 2016
Sales		681,2	689,3
Gross margin		105,1	112,8
	<i>As a % of sales</i>	15,4%	16,4%
Recurring operating income		30,6	38,6
	<i>As a % of sales</i>	4,5%	5,6%
Non-recurring op. expenses		-0,9	-0,9
Operating income		29,8	37,7
	<i>As a % of sales</i>	4,4%	5,5%
Share of profits of associates		1,4	1,4
Operating income including net income from associates		31,1	39,1
<i>Net income attributable to the equity holder of the parent</i>		<i>17,0</i>	<i>22,8</i>

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

The gross margin in the first half of 2016 increased by 1.0 point to reach 16.4% and contributed 1.2 points to the increase in the recurring operating income.

This increase in profitability was due mainly to the significant growth in business activity, with better absorption of fixed production costs, and the optimisation of production methods. The group has also continued to work to identify productivity in purchasing.

Over the period, the group controlled the change in its overheads. As a result, R&D costs incurred remained stable. Only sales expenses and costs linked to service activities increased, owing to structuring projects deployed to support business growth.

As a result, the operating income totalled €38.6m at 30 June 2016, i.e. 5.6% of sales, up 1.1 point compared to the previous financial year (4.5% of sales).

Non-recurring expenses of €0.9m were recorded during the half year, i.e. the same amount as that recorded in 2015.

The financial income remained in line with that of the previous financial year at -€3.9m.

The tax burden rose by €2.4m, taking account of the growth in operating income. However, the effective rate amounted to 37% compared to 39% the previous year following tax cuts in France.

Net income group share for the period amounted to €22.8m, an increase of €5.8m (+0.8 pt) compared to the first half of 2015.

INCOME STATEMENT BY DIVISION

<i>In millions of euros</i>	MHA*	CEP*	S&S*	H1'15*	MHA	CEP	S&S	H1'16
Sales	426,6	144,7	109,9	681,2	475,1	103,2	111,0	689,3
Gross margin	57,8	22,3	25,0	105,1	75,4	11,1	26,4	112,8
<i>As a % of sales</i>	13,5%	15,4%	22,7%	15,4%	15,9%	10,7%	23,8%	16,4%
Research, selling & admin.	-38,9	-15,4	-20,2	-74,4	-39,6	-13,6	-21,0	-74,2
Recurring operating income	18,9	6,9	4,8	30,6	35,8	-2,6	5,4	38,6
<i>As a % of sales</i>	4,4%	4,8%	4,4%	4,5%	7,5%	-2,5%	4,8%	5,6%
Non-recurring op. expenses	-0,4	-0,1	-0,3	-0,9	-0,7	0,0	-0,2	-0,9
Operating income	18,5	6,8	4,5	29,8	35,1	-2,6	5,2	37,7
<i>As a % of sales</i>	4,3%	4,7%	4,1%	4,4%	7,4%	-2,5%	4,7%	5,5%

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

The Material Handling & Access (MHA) Division, with a strong growth in its business (+€50m), significantly improved its financial profitability.

Indeed, the division's gross margin amounted to 15.9%, or +2.4 points compared to 2015, thanks to greater work force efficiency and a greatly increased equipment utilisation rate.

R&D costs decreased by €1.5m, due to an increase in projects eligible for the research tax credit and a higher capitalisation rate.

Overheads remained low and enabled the sales growth to have a strong leverage effect on the division's operating income, which amounted to 7.4% of sales compared to 4.3% in 2015.

The Compact Equipment Products (CEP) Division experienced a sharp decline in its level of activity (-29%).

The division's gross margin was down to 10.7% of sales, -4.7 points compared to 2015. This decrease can be explained on the one hand by the slowdown in activity and the major sales efforts undertaken to limit it, and on the other hand, by an unfavourable product mix and a sharp decline in sales of telehandlers (-60%).

In order to adjust to the level of activity, research and development costs and operating costs were reduced by €1.8m compared to the previous year.

Despite these efforts, the operating income saw a loss of €2.6m, down €9.4m compared to 2015.

The Services & Solutions (S&S) Division improved its margin by 0.9 points to 23.8%, despite unfavourable exchange rate effects on sales to the export market (Russia, South Africa).

Despite the major transformation in the division's business activity, the structural costs accompanying this development remained limited.

The division's operating income reached 4.7%, an increase of 0.6 points over the previous year.

1.3 CONSOLIDATED BALANCE SHEET

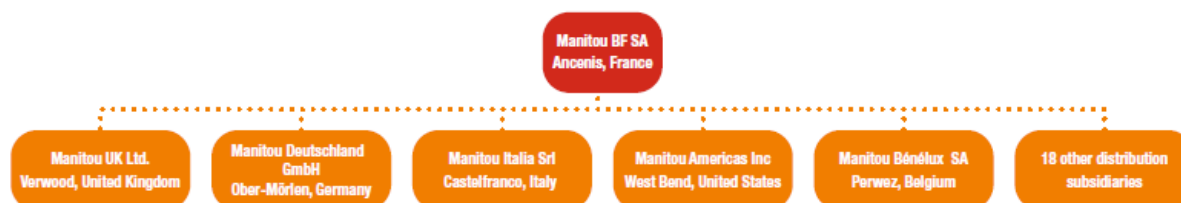
BALANCE SHEET TRENDS

The main trends over the half year were as follows:

- At 30 June 2016, the working capital requirement amounted to €446m, an increase of 9% compared to 31 December 2015. This increase was mainly due to the sustained level of activity in the second quarter of 2016.
- Investments over the period amounted to €17m compared to €18m the previous year. Most of these investments were devoted to product development (€5m), property investments (€3m), production tools (€2m), and renewal of the rental fleet (€4m).
- As at 30 June 2016, the group's net debt amounted to €92m, a gearing of 19% compared to 13% at 31 December 2015.
- After a dividend distribution of €14.1, shareholders' equity was €494m at the end of the first half year, 49% of the balance sheet total.

1.4 GROUP ORGANISATION CHART AND INFORMATION CONCERNING THE MAIN SUBSIDIARIES

Group organisation chart at 30 June 2016



MANITOU BF (IFRS STANDARDS)

430, rue de l'Aubinière – Ancenis – France

Business:

Group headquarters.

The distribution of all group products in France, and of Material Handling and Access (MHA) products in those countries within which Manitou does not have a distribution subsidiary.

Design and assembly of telescopic forklift trucks, aerial work platforms, masted forklift trucks and warehousing equipment.

Distribution platform for spare parts.

The company has 4 production sites in France, located in Ancenis, Laillé, Candé and Beaupréau and a spare parts platform in Ancenis.

IFRS	H1 2015	H1 2016
Sales	€463.6m	€543.1m
Net income	€30.0m	€28.7m
Headcount at end of period	1788	1789

MANITOU AMERICAS

One Gehl Way

West Bend Wisconsin 53095 – United States

A 100% owned subsidiary of Manitou BF

Business:

The distribution of all group products in the United States and of the Compact Equipment products (CEP) in countries not covered by the group's sales subsidiaries.

Design and assembly of compact equipment. The company, headquartered in West Bend, Wisconsin, has three production facilities located in Yanktown and Madison, South Dakota and in Waco, Texas, as well as a distribution platform for spare parts in Belvidere, Illinois.

IFRS	H1 2015	H1 2015	H1 2016	H1 2016
Sales	\$213,5m	€191,4m	\$172,0m	€154,1m
Net income	\$6,0m	€5,4m	\$1,0m	€0,9m
Headcount at end of period		796		703

MANITOU ITALIA

Via Emilia – Cavazzona

41013 Castelfranco - Italy

A 100% owned subsidiary of Manitou BF

Business:

The design, assembly and distribution of rough terrain fixed and rotating telehandlers and high capacity forklift trucks. The company also distributes all the group's products in Italy.

IFRS	H1 2016	H1 2016
Sales	€95,6m	€97,5m
Net income	€4,5m	€4,1m
Headcount at end of period	261	264

MANITOU UK LTD

Ebble Industrial Estate
Verwood - Dorset BH31 6BB – United Kingdom
A 99.4% owned subsidiary of Manitou BF

Business: The distribution of all group products in the United Kingdom and Ireland.

IFRS	H1 2015	H1 2015	H1 2016	H1 2016
Sales	£59,2m	€80,9m	£45,0m	€57,8m
Net income	£0,3m	€0,4m	£1,4m	€1,8m
Headcount at end of period		41		39

MANITOU DEUTSCHLAND GmbH

Diesel Strasse 34
61239 Ober Mörlen - Germany
A 100% owned subsidiary of Manitou BF

Business: Distribution of all the group's products through dealers and to large customers in Germany, Austria and Switzerland.
Management of a dealership in Germany.

IFRS	H1 2015	H1 2016
Sales	€44,9m	38,2m
Net income	€0,6m	-0,4m
Headcount at end of period	26	32

MANITOU BENELUX SA

Rue des Andains 2
1360 Perwez – Belgium
A 100% owned subsidiary of Manitou BF

Business: Distribution of all group products in Belgium, the Netherlands and Luxembourg.

IFRS	H1 2015	H1 2016
Sales	€52,3m	€54,3m
Net income	€0,6m	€0,5m
Headcount at end of period	19	21

1.5 2016 OUTLOOK

Manitou confirms its outlook for an increase in sales of approximately +2% and an improvement in recurring operating income of around 50 basis points.

1.6 DETAILS OF POST-CLOSING EVENTS

To the company's knowledge, there were no significant post balance sheet events on the date of approval of the consolidated half-year accounts by the Board of directors on 27 July 2016.

1.7 DESCRIPTION OF THE MAIN RISKS AND UNCERTAINTIES IN THE UPCOMING 6 MONTHS

This business review includes certain assumptions and expectations which, by their nature, may prove not to be accurate. The main risks and uncertainties that have been identified for the remaining six months of the year are shown below. They could have a negative impact on the group's financial position, results, prospects and share prices.

OPERATIONAL RISKS

- **Risks related to suppliers**

Operating or financial difficulties confronting a supplier could expose the group to being cut-off from supplies, which could provoke delays in production and potentially result in a total work stoppage in production lines.

Manitou is not totally dependent on any supplier. However, the replacement of a supplier may require a long process of selection and qualification. Replacement will be all the more complicated if a complex component is involved (engines, axles, cabins, etc.). In order to manage this risk, the group regularly analyses the critical importance of each supplier: operational capacity, financial capacity, quality performance, etc. Physical audits are performed in order to measure continued improvement and put action plans in place when necessary.

- **Industrial risks**

Industrial risks are mainly limited to those that could result from a fire or explosion at a production site. Significant resources have been put in place at all of the manufacturing sites and spare parts logistics centres to manage these risks and contain their immediate impacts.

- **Quality risks**

Equipment manufactured by the group uses complex technologies such as embedded hydraulics or electronics. For all new products, a product validation plan has been put in place to control the quality of components and compliance with product specifications regarding reliability and safety. Despite the significant resources put in place, the parent company and its subsidiaries cannot guarantee that delays or errors relating to design, industrial development or assembly will not occur on existing or future product ranges.

BUSINESS RISKS

- **Risks related to markets and the group's business**

The group distributes its products in more than 140 countries through a network of independent dealers. The emergence of a banking, economic, financial or political crisis in one or more of its market regions could influence the group's activities and have an impact on its financial position and operating income.

Thus, periods of reduced economic activity and, to a greater extent, periods of crisis, may contribute to a significant drop in demand: a decrease in investments, difficulty in obtaining loans, import barriers or limits on credit insurance.

In addition, a portion of sales are made through multi-year industrial or marketing partnerships. The non-renewal of those partnerships would impact the group's business.

- **Customer risks**

Customer risk is that the customer might default on its contractual commitments or the collection of receivables. In most organisations, credit risk is partly or fully covered by credit insurance. The group's highly fragmented customer base also limits the risk related to default by some of its customers.

- **Environmental regulatory risks**

Changes in regulatory standards, e.g. relating to pollutant emissions, require equipment design to be modified in compliance with the schedule and regulations imposed by the legislator. The group uses a significant portion of its resources for research and development to comply with regulatory requirements while optimising the performance of its machines.

However, the risk exists that certain countries or regions may decide to apply a stricter interpretation or more restrictive standards, thereby penalizing the sales of the products.

LITIGATION RISK

Several group companies are currently involved in disputes or legal proceedings.

The litigation may be of a commercial, employee or product nature.

Provisions recorded correspond to the group's and its advisors' best estimates at the closing date of the risks incurred with respect to the litigation in process.

FINANCIAL RISKS

- **Liquidity risk**

Long-term financing facilities are concentrated at Manitou BF. The parent company's credit agreement was renewed on 27 June 2013 for a period of five years. That contract includes clauses for ratios (covenants) for "material adverse change" and for "cross default", which may limit the potential use of or affect the terms of credit lines. It includes "negative pledge" clauses accompanied by thresholds and derogations. The covenants related to all funding were complied with at 30 June 2016 and the existing lines of funding will cover requirements over the next six months.

In addition, in order to ensure its development, the group diversified its sources of funding and has €44m of disintermediated financing (mandatory). Lastly, the company Manitou BF has ordinary bank overdraft lines totalling €44m as of the date of publication of this report.

Maturity schedule of assets and liabilities associated with financing activities as at 30 June 2016

Facility	Beneficiaries	Maturity	Amount in local currency	Amount in euros	Use at 30.06.2016	Less than 1 year	From 1 to 5 years	Over 5 years
<i>In millions</i>								
Credit agreement								
Term Loan A	Manitou BF	June 18	12	12	12	6	6	
Term Loan B	Manitou BF	June 18	12	12	12	0	12	
Capex Facility	Manitou BF or	June 18	20	20	20	0	20	
multicurrency (\$/€)	Manitou Americas							
Revolving Facility	Manitou BF or	June 18	110	110	0	0	0	
multicurrency (\$/€)	Manitou Americas							
Other financial liabilities								
Bond 1	Manitou BF	Oct.18	7	7	7	0	7	
Bond 2	Manitou BF	Dec.19	12	12	12	0	12	
Bond 3	Manitou BF	June 22	25	25	25	0	0	25
Others *	Misc.		44	44	10	4	0	6
Sales financing debt	Manitou Americas		0	0	0	0	0	
Total group				242	98	10	57	31
Financing leases					3			
Derivatives instruments					1			
Shareholders agreements and others					7			
Total financial debt					109			
Cash and financial assets					17			
Total net debt					92			

* Ordinary lines of credit or bank overdrafts

Summary of conditions attached to lines of credit

Facility	Signatory	Main contractual clauses H2 2013 to H1 2018
Facility A / B, Capex Facility and Revolving Facility	Manitou BF	Gearing < 1 Leverage <3,25 and <4,25 in certain cases Cap on investments Cap on acquisitions and removals of assets Limits on additional debt Clause on changes in control Dividends are limited to 50% of net income

● Exchange rate risk

A significant change in exchange rates could have an effect on the Manitou Group's results through the impact on the conversion of the currencies that it generates and through the pressure it might place on sales prices in certain geographic regions.

During the first half of 2016, the Manitou Group invoiced approximately 33% of its sales in foreign currencies, mainly in US dollars (18%), pounds sterling (8%), South African rands (1%), Australian dollars (2%), rubles (2%) and Singapore dollars (0.3%). At the end of June, the currency hedges partially hedge the target net exposure of the second half of 2016 and the first half of 2017.

1.8 INFORMATION ON MANITOU'S CAPITAL AND SHARES

SHARE CAPITAL

The share capital amounts to 39,551,949 euros and consists of 39,551,949 shares with a par value of one euro.

SHARES HELD BY THE COMPANY

At 30 June 2016, the company held 288,766 shares with an overall value of 8.86 million euros, an average unit cost of 30.71 euros. At the same date, 261,461 shares were allocated to cover plans to grant stock options, in accordance with authorisations received at the Extraordinary General Meetings of Shareholders. The remaining 27,305 shares were allocated to a market trading adjustment account.

SHARE PRICE PERFORMANCE

Based on a closing value of 14.1 euros at 31 December 2015, the price reached its highest level on 1 February at 16.6 euros before hitting its lowest level on 11 February at 13.0 euros and closing at the end of the half-year at 13.8 euros.

During the first half year, the average number of shares traded on Euronext per session was 14,894 compared to 16,399 during the first half of 2015.

Share price performance and trading volumes

Period	Volume	Highest €	Lowest €	Month-end €	Market capitalization (€m)
January 2015	213 081	13,6	12,1	13,0	513
February	157 602	13,6	12,6	13,5	534
March	613 164	15,9	13,5	15,5	612
April	727 483	18,2	15,1	17,3	683
May	154 187	18,0	16,6	16,8	662
June	184 312	18,2	15,5	17,0	673
July	373 973	19,5	16,5	17,7	699
August	174 941	17,8	15,2	17,2	680
September	205 086	17,4	14,5	15,0	592
October	380 295	15,9	12,6	12,6	498
November	148 706	14,2	12,6	14,2	562
December 2015	140 297	14,8	13,4	14,1	558
Total / Highest / Lowest	3 473 127	19,5	12,1		
January 2016	888 558	16,5	13,2	16,5	652
February	280 209	16,6	13,0	15,4	607
March	174 031	16,1	14,5	15,1	598
April	179 522	15,2	14,1	15,2	600
May	100 298	15,8	14,9	15,8	623
June 2016	268 866	16,0	13,3	13,8	546
Total / Highest / Lowest	1 891 484	16,6	13,0		

Source : Euronext

1.9 INFORMATION RELATED TO ACCOUNTING STANDARDS AND CONSOLIDATION METHODS

The Manitou Group's condensed interim financial statements related to the 6 month period ended 30 June 2016 have been prepared in accordance with IAS 34 "Interim Financial Reporting".

CONSOLIDATED FINANCIAL STATEMENTS

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2 CONSOLIDATED FINANCIAL STATEMENTS AT 30.06.2016

2.1 STATEMENTS OF COMPREHENSIVE INCOME

CONSOLIDATED INCOME STATEMENT

<i>In € thousands</i>	31.12.2015	30.06.2015*	30.06.2016
Net Sales	1 287 157	681 207	689 307
Cost of goods & services sold	-1 084 030	-576 147	-576 498
Research & development costs	-20 595	-11 754	-10 326
Selling, marketing and service expenses	-77 591	-40 507	-40 563
Administrative expenses	-44 060	-22 167	-23 074
Other operating income and expenses	-358	10	-235
RECURRING OPERATING INCOME	60 523	30 642	38 610
Impairment of assets	-257	-116	0
Other non-recurring income and expenses	-3 117	-739	-874
OPERATING INCOME	57 149	29 787	37 737
Share of profits of associates	2 723	1 364	1 383
OPERATING INCOME INCLUDING NET INCOME FROM ASSOCIATES	59 872	31 151	39 119
Financial income	11 166	6 835	11 791
Financial expenses	-21 578	-10 800	-15 702
Net financial expenses	-10 412	-3 965	-3 911
CONSOLIDATED INCOME (LOSS) BEFORE TAX	49 459	27 186	35 208
Income taxes	-16 919	-10 117	-12 377
NET INCOME (LOSS)	32 541	17 069	22 831
Attributable to equity holders of the Parent	32 298	16 992	22 792
Attributable to minority interests	242	77	39
Earnings per share (in euros)	31.12.2015	30.06.2015*	30.06.2016
Net income (loss) attributable to the equity holders of the Parent	0,82	0,43	0,58
Diluted earnings per share	0,82	0,43	0,58

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

OTHER COMPONENTS OF COMPREHENSIVE INCOME AND EXPENSE & COMPREHENSIVE INCOME

<i>In € thousands</i>	31.12.2015	30.06.2015*	30.06.2016
INCOME (LOSS) FOR THE YEAR	32 541	17 069	22 831
Adjustments in the fair value of available-for-sale financial assets	40	120	330
<i>Of which booked to equity</i>	40	120	330
<i>Of which transferred to income of the year</i>			
Translation differences arising on foreign activities	18 312	16 848	-5 384
<i>Attributable to equity holders of the Parent</i>	18 314	16 833	-5 377
<i>Attributable to minority interests</i>	-2	15	-7
Interest rates hedging instruments	537	-2 567	1 092
<i>Attributable to equity holders of the Parent</i>	537	-2 567	1 092
<i>Attributable to minority interests</i>	0	0	0
Items that will be reclassified to profit or loss in subsequent periods	18 889	14 401	-3 962
Actuarial gains (losses) on defined benefits plans	1 086	928	-5 485
<i>Attributable to equity holders of the Parent</i>	1 089	926	-5 481
<i>Attributable to minority interests</i>	-3	2	-4
Items that will not be reclassified to profit or loss in subsequent periods	1 086	928	-5 485
OTHER COMPONENTS OF COMPREHENSIVE INCOME	19 974	15 329	-9 447
COMPREHENSIVE INCOME	52 515	32 398	13 384
ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	52 278	32 304	13 356
ATTRIBUTABLE TO MINORITY INTERESTS	237	93	28

The other components of comprehensive income and loss are presented net of the associated taxes. The tax impact may be split as follows:

<i>In € thousands</i>	31.12.2015	30.06.2015*	30.06.2016
Items reclassified to comprehensive income	-331	1 252	-699
Items not reclassified to comprehensive income	-729	-423	2 708
Total tax impact	-1 060	829	2 010

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

2.2 STATEMENT OF FINANCIAL POSITION

ASSETS

<i>In € thousands</i>	31.12.2015	Net Amount 30.06.2016
NON-CURRENT ASSETS		
PROPERTY, PLANT AND EQUIPMENT	140 432	139 797
INVESTMENT PROPERTY		
GOODWILL	288	288
INTANGIBLE ASSETS	27 439	28 638
INVESTMENTS IN ASSOCIATES	25 126	23 031
NON-CURRENT FINANCE CONTRACT RECEIVABLES	2 446	1 960
DEFERRED TAX ASSETS	21 938	20 417
NON-CURRENT FINANCIAL ASSETS	7 153	6 842
OTHER NON-CURRENT ASSETS	286	292
	225 109	221 264
CURRENT ASSETS		
INVENTORIES & WORK IN PROGRESS	377 122	431 231
TRADE RECEIVABLES	266 192	302 466
CURRENT FINANCE CONTRACT RECEIVABLES	1 150	987
OTHER RECEIVABLES		
Current income tax	12 434	10 190
Other receivables	21 365	24 374
CURRENT FINANCIAL ASSETS	1 265	2 872
CASH AND CASH EQUIVALENTS	57 299	14 175
	736 827	786 295
TOTAL ASSETS	961 936	1 007 559

LIABILITIES & EQUITY

<i>In € thousands</i>	31.12.2015	Net Amount 30.06.2016
Share capital	39 552	39 552
Share premiums	44 682	44 682
Treasury shares	-9 154	-8 868
Consolidated reserves	370 478	384 490
Translation differences	17 026	11 709
Net profit (loss) – Equity holder of the Parent	32 298	22 792
SHAREHOLDERS' EQUITY	494 883	494 357
MINORITY INTERESTS	87	88
TOTAL EQUITY	494 970	494 445
NON-CURRENT LIABILITIES		
NON-CURRENT PROVISIONS	50 894	59 660
OTHER NON-CURRENT LIABILITIES	1 197	1 084
DEFERRED TAX LIABILITIES	213	310
NON-CURRENT FINANCIAL LIABILITIES		
Loans and other financial liabilities	105 618	89 690
	157 922	150 745
CURRENT LIABILITIES		
CURRENT PROVISIONS	21 770	20 471
TRADE ACCOUNTS PAYABLE	180 054	226 533
OTHER CURRENT LIABILITIES		
Current income tax	1 154	2 858
Other liabilities	87 018	92 792
CURRENT FINANCIAL LIABILITIES	19 048	19 715
	309 044	362 368
TOTAL EQUITY & LIABILITIES	961 936	1 007 559

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

2.3 CHANGES IN SHAREHOLDERS' EQUITY

	Share Capital	Share pre- miums	Treasur- y shares	Reserve s	Group net profit	Translation differences	Reva- luation surplus	TOTAL SHARE- HOLDERS' EQUITY (Group share)	Minority interests	TOTAL EQUITY
<i>In € thousands</i>										
Balance at 31.12.2014	39 549	44 645	-8 989	351 156	30 397	-1 302	908	456 365	-15	456 349
Income for the year 2014				30 397	-30 397			16 992	0	0
Income at 30.06.2015					16 992			16 992	77	17 069
Dividends				-13 735				-13 735		-13 735
Change in translation differences						16 833		16 833	15	16 848
Valuation differences under IFRS				-2 339				-2 339		-2 339
Treasury shares			-220					-220		-220
Actuarial (gain) losses on employee benefits				926				926	2	928
Change in consolidation scope & other				1	0			1		1
Shareholders' agreements									2	2
Balance at 30.06.2015	39 549	44 645	-9 209	366 406	16 992	15 532	908	474 822	80	474 902
Income H2' 2015					15 307			15 307	165	15 472
Dividends										
Change in translation differences						1 481		1 481	-16	1 464
Valuation differences under IFRS				3 013				3 013		3 013
Treasury shares			55					55		55
Actuarial (gain) losses on employee benefits				163				163	-5	158
Change in consolidation scope & other	3	37		-12		14		42		42
Shareholders' agreements									-137	-137
Balance at 31.12.2015	39 552	44 682	-9 154	369 571	32 298	17 026	908	494 883	87	494 970
Income for the year 2015				32 298	-32 298			22 792	0	0
Income at 30.06.2016					22 792			22 792	39	22 831
Dividends				-14 136				-14 136		-14 136
Change in translation differences						-5 377		-5 377	-7	-5 384
Valuation differences under IFRS				1 272				1 272		1 272
Treasury shares			286					286		286
Actuarial (gain) losses on employee benefits				-5 481				-5 481	-4	-5 485
Change in consolidation scope & other				58	0	59		118		118
Shareholders' agreements									-27	-27
Balance at 30.06.2016	39 552	44 682	-8 868	383 581	22 792	11 709	908	494 357	88	494 445

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

2.4 CASH FLOW STATEMENT

<i>In € thousands</i>	31.12.2015	30.06.2015	30.06.2016
INCOME (LOSS) FOR THE YEAR	32 541	17 069	22 831
Less share of profits of associates	-2 723	-1 364	-1 383
<i>Elimination of income and expense with no effect on operating cash flow and not linked to operating activities</i>			
+ Amortization and depreciation	33 278	16 598	15 582
- Provisions and impairment	-1 671	-501	382
- Change in deferred taxes	4 679	2 494	3 458
+/- Income (loss) from non-current asset disposal	19	-279	26
- Change in capitalized leased machines	-9 549	-1 801	-4 043
+/- Other	-135	-359	-173
EARNINGS BEFORE DEPRECIATION AND AMORTIZATION	56 439	31 857	36 681
<i>Changes in cash flows from operating activities</i>			
+/- Change in inventories	45 159	18 732	-58 300
+/- Change in trade receivables	-15 878	-45 910	-39 034
+/- Change in finance contracts receivables	341	939	1 529
+/- Change in other operating receivables	-121	1 368	-3 057
+/- Change in trade accounts payable	3 723	-8 013	47 705
+/- Change in other operating liabilities	-7 819	3 306	7 079
+/- Change in taxes payable and receivable	-5 601	4 411	4 092
+/- Change in liabilities linked to finance contracts receivables	-467	-385	-12
CASH FLOW FROM OPERATING ACTIVITIES	75 777	6 305	-3 316
<i>Changes in cash flows from investing activities</i>			
+ Proceeds from sale of property, plant and equipment	373	324	737
+ Proceeds from sale of long-term investments			74
- Purchase of intangible assets, property, plant and equipment (excl. rental fleet)	-32 970	-17 624	-14 327
- Decrease (increase) of other financial assets	-989	-671	-254
- Acquisition of subsidiaries or minority interests			0
- Increase in capital of associates	-2 887	-2 888	0
+ Dividends received from associates	4 410	4 410	1 993
CASH FLOW FROM INVESTING ACTIVITIES	-32 063	-16 450	-11 776
<i>Changes in cash flows from financing activities</i>			
+ Increase in capital	40		0
- Capital reduction			
- Dividends paid	-13 734	-13 735	-14 133
+/- Purchase / sale of treasury shares		-16	161
+/- Change in financial liabilities	9 985	18 124	-16 000
Of which loans taken during the year	48 985	23 985	0
Of which loans repaid during the year	-39 000	-5 860	-16 000
+/- Other	832	190	559
CASH FLOW FROM FINANCING ACTIVITIES	-2 876	4 563	-29 412
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND BANK OVERDRAFTS	40 838	-5 582	-44 505
Cash, cash equivalents and bank overdrafts at beginning of the year	11 880	11 880	53 800
Exchange gains (losses) on cash and bank overdrafts	1 081	394	752
CASH, CASH EQUIVALENTS, AND BANK OVERDRAFTS AT END OF THE YEAR	53 800	6 692	10 047
CURRENT FINANCIAL ASSETS (REMINDER)	1 265	815	2 872

2.5 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2016

GENERAL INFORMATION

Company identity

Manitou BF SA is a French limited liability company (Société Anonyme) with a Board of directors with capital of 39,551,949 euros consisting of 39,551,949 shares with a par value of 1 euro per share, fully paid up. The shares are listed on Euronext Paris.

The parent company's headquarters address, which is also the group's main production site, is:

430 rue de l'Aubinière - BP 10249 - 44158 - ANCENIS Cedex France.

The Company is registered at the Corporate and Trade Registry in Nantes under number:

857 802 508 RCS Nantes - SIRET number: 857 802 508 00047 - APE Code: 292 D - NAF Code: 2822Z.

NOTE 1 - ACCOUNTING PRINCIPLES

Note 1.1 Standards and interpretations applied

Standards and interpretations applied

The condensed interim financial statements related to the 6 month period ended June 30, 2016 of the Manitou Group have been prepared in accordance with IAS 34 "Interim Financial Reporting".

Regarding the condensed financial statements, they do not include all information required by IFRS for the preparation of annual financial statements and should be read in conjunction with the group consolidated financial statements related to the period ended December 31, 2015, prepared in accordance with IFRS as adopted by the European Union and issued by the International Accounting Standard Board (IASB).

The accounting methods applied are consistent with those applied in the annual financial statements at December 31, 2015 with the exception of the new standards and interpretations.

The standards, interpretations and amendments of existing and applicable standards, which are mandatory to apply from the beginning of the fiscal-year 2016, have no significant impact on the group's financial statements.

The new standards, interpretations and amendment of existing and applicable standards, applicable by anticipation from the beginning of the fiscal-year 2016, have not been adopted by the Group.

The consolidated financial statements were approved by the Board of directors on July, 27, 2016.

Change in the accounting presentation

As a reminder, the group decided to present for the year-ended 31 December 2015, foreign exchange gains and losses realized on operating activities, resulting from the difference between the valuation at the rate of the transaction date and the rate at the payment date in the line "Cost of goods and services sold" instead of "Other operating income and expenses". This change in the presentation allows the group to give a more relevant information on the group's performance. It has no impact on the recurring operating result and the net income of the group.

The 30 June 2015 consolidated financial statements have been restated and the impact is presented below :

<i>In € thousands</i>	30.06.2015 published	Foreign exchange gains and losses	30.06.2015 restated
Net sales	681 207		681 207
Cost of goods & services sold	-575 617	-530	-576 147
Research and development costs	-11 754		-11 754
Selling, marketing and service expenses	-40 507		-40 507
Administrative expenses	-22 167		-22 167
Other operating income and expense	-520	530	10
RECURRING OPERATING INCOME	30 642	0	30 642
OPERATING INCOME	29 787		29 787
OPERATING INCOME INCLUDING NET INCOME FROM ASSOCIATES	31 151		31 151
Financial result	-3 965		-3 965
Taxes	-10 117		-10 117
NET INCOME (LOSS)	17 069		17 069
Attributable to the equity holders of the parent	16 992		16 992
Attributable to minority interests	77		77

Note 1.2 Estimates and assumptions

The main areas requiring judgments and estimates in the preparation of the half-year financial statements are identical to those described in note 1.3 of the notes to the consolidated financial statements at 31 December 2015.

Note 1.3 Interim statement of account

The half-yearly accounts, which cannot prejudice the full year, take account of all the end of period accounting records considered necessary by the group Management to provide a true picture of the information presented.

The tests for goodwill impairment and other intangible assets are carried out systematically in the second half year within the context of budget setting. Impairment tests are carried out during the intermediary statement of account only in the event of unfavourable developments of certain indicators. No test was carried out during the period.

Actuarial valuation assumptions have been updated to bring the provisions for pensions and employee benefits up to date (note 12).

NOTE 2 - TRENDS IN THE SCOPE OF CONSOLIDATION

The financial statements of the group include the accounts of the company Manitou BF and all its controlled subsidiaries and significantly influenced companies. The list of consolidated subsidiaries at 30 June 2016 is provided in note 17, "List of subsidiaries and affiliates".

During the first half year of 2016, the group sold its stake in the company Algomat (Algeria), which was subject to significant influence. This generated proceeds of €66 thousand.

NOTE 3 - INFORMATION ON OPERATING SEGMENTS

The Group is organized around three divisions, two product divisions and a service division:

- The **MHA - Material Handling and Access product division**: its mission is to optimize the development and production of telehandlers, rough-terrain and industrial forklifts, truck-mounted forklifts and aerial working platforms branded Manitou.
- The **CEP - Compact Equipment Products division** optimizes the development and production of skidsteer loaders, track loaders, articulated loaders and telehandlers branded Gehl and Mustang.
- The **S&S - Services & Solutions, Service division** includes service activities to support sales (financing approaches, warranty contracts, maintenance contracts, full service, fleet management, etc.), after-sales (parts, technical training, warranty management, fleet management, etc.) and services to end users (geo-location, user training, advice, etc.). The mission of the division is to develop service offers to meet the needs of each of our customers in our value chain and to increase resilient sales revenue for the Group.

Assets, cash flows or even liabilities are not allocated to the individual divisions, as the operating segment information used by the group's management does not incorporate those various items.

INCOME STATEMENT BY DIVISION

30.06.2016	MHA Material Handling and Access	CEP Compact Equipment Products	S&S Services & Solutions	TOTAL
<i>In € thousands</i>				
Net sales	475 098	103 241	110 968	689 307
Cost of goods & services sold	-399 746	-92 159	-84 593	-576 498
Research and development costs	-8 513	-1 813		-10 326
Selling, marketing and service expenses	-18 061	-5 509	-16 993	-40 563
Administrative expenses	-12 935	-6 161	-3 978	-23 074
Other operating income and expense	-51	-160	-25	-235
RECURRING OPERATING INCOME	35 791	-2 560	5 379	38 610
Impairment of assets				
Other non-recurring income and expense	-691	-30	-152	-874
OPERATING INCOME	35 100	-2 590	5 227	37 737
Share of profits of associates	-270		1 653	1 383
OPERATING INCOME INCLUDING NET INCOME FROM ASSOCIATES	34 830	-2 590	6 880	39 119

30.06.2015	MHA *	CEP *	S&S *	TOTAL *
	Material Handling and Access	Compact Equipment Products	Services & Solutions	
<i>In € thousands</i>				
Net sales	426 608	144 670	109 928	681 207
Cost of goods & services sold	-368 825	-122 399	-84 922	-576 146
Research and development costs	-9 338	-2 416		-11 754
Selling, marketing and service expenses	-17 427	-6 596	-16 484	-40 507
Administrative expenses	-11 935	-6 445	-3 787	-22 167
Other operating income and expense	-166	91	86	10
RECURRING OPERATING INCOME	18 917	6 904	4 821	30 642
Impairment of assets	-72	-22	-22	-116
Other non-recurring income and expense	-354	-98	-286	-739
OPERATING INCOME	18 491	6 784	4 512	29 787
Share of profits of associates	-57		1 421	1 364
OPERATING INCOME INCLUDING NET INCOME FROM ASSOCIATES	18 434	6 784	5 934	31 151

* Consolidated financial statements presented in comparative include changes in the reporting of exchange gains and losses adopted in the consolidated financial statements as at 31 december 2015.

SALES BY DIVISION AND GEOGRAPHIC REGION

					30.06.2016
<i>In € thousands</i>	Southern Europe	Northern Europe	Americas	APAM	TOTAL
MHA	208 578	198 489	31 452	36 579	475 098
CEP	4 227	12 575	79 466	6 974	103 241
S&S	40 526	35 874	22 805	11 764	110 968
TOTAL	253 331	246 937	133 722	55 316	689 307

					30.06.2015
<i>In € thousands</i>	Southern Europe	Northern Europe	Americas	APAM	TOTAL
MHA	141 415	213 074	29 785	42 334	426 608
CEP	3 774	10 883	121 901	8 112	144 670
S&S	40 812	32 929	23 547	12 642	109 928
TOTAL	186 001	256 886	175 233	63 088	681 207

NOTE 4 - GOODWILL AND INTANGIBLE ASSETS

4.1 Change in net book value

						Gross amount
<i>In € thousands</i>	31.12.2015	Additions	Removals	Changes in scope & other	Differences in currency translation	30.06.2016
Goodwill	75 248				-1 532	73 716
Development costs	47 468	4 720			-282	54 417
Trademarks	29 393				-569	28 824
Other intangible assets	74 216	1 232		-19	-656	72 261
Total intangible assets	151 076	5 952		-19	-1 507	155 502

						Depreciation and impairment
<i>In € thousands</i>	31.12.2015	Increases	Decreases	Changes in scope & other	Differences in currency translation	30.06.2016
Goodwill	-74 960				1 532	-73 428
Development costs	-30 973	-2 631			101	-33 502
Trademarks	-29 393				569	-28 824
Other intangible assets	-63 271	-1 881			614	-64 539
Total intangible assets	-123 637	-4 512			1 284	-126 865

						Net amount
<i>In € thousands</i>					31.12.2015	30.06.2016
Goodwill					288	288
Development costs					18 384	20 915
Trademarks						
Other intangible assets					9 055	7 722
Total intangible assets					27 439	28 638

The main investments in intangible assets during the period were related to development costs.

As a reminder, impairment losses on intangible assets excluding goodwill at 30 June 2016 were as follows:

<i>In € thousands</i>	30.06.2016
Development costs	-1 114
Trademarks	-28 824
Other intangible assets	-27 993
Total intangible assets	-57 931

NOTE 5 - PROPERTY, PLANT AND EQUIPMENT

<i>In € thousands</i>	31.12.2015	Purchases	Divestitures	Changes in Scope & other	Differences in currency translation	Gross amount 30.06.2016
Land	29 085	411		82	-155	29 423
Buildings	147 543	668	-43	618	-777	148 010
Plant and equipment	159 692	1 732	-1 359	2 747	-729	162 083
Other tangible assets	67 698	5 735	-399	-2 196	-16	70 823
Tangible assets in process	5 466	2 834		-3 323	-40	4 938
TOTAL	409 485	11 381	-1 801	-2 072	-1 716	415 277

<i>In € thousands</i>	31.12.2015	Increases	Decreases	Change in scope & other	Differences in currency translation	Depreciation and impairment 30.06.2016
Land	-6 844	-297			18	-7 123
Buildings	-80 770	-3 083	40	-25	483	-83 355
Plant and equipment	-135 487	-4 228	1 488	175	606	-137 446
Other tangible assets	-45 952	-3 462	294	1 542	22	-47 556
Tangible assets in process						
TOTAL	-269 053	-11 070	1 822	1 692	1 129	-275 480

<i>In € thousands</i>	31.12.2015	30.06.2016
Land	22 241	22 300
Buildings	66 773	64 655
Plant and equipment	24 206	24 637
Other tangible assets	21 746	23 267
Tangible assets in process	5 466	4 938
TOTAL	140 432	139 797

Investments made over the half year relate mainly to the investment in the rental fleet for €4.2m, the construction of new buildings for €2.8m (€1.3m in South Africa) and the renewal of equipment and tools for €1.7m.

NOTE 6 - FINANCIAL INSTRUMENTS

6.1 Reconciliation of balance sheet line items - assets

<i>In € thousands</i>	Financial assets available for sale	Loans and receivables	Financial assets at fair value through the income statement	30.06.2016 Total balance
Non-current financial assets	3 631	0	3 211	6 842
Current financial assets		46	2 826	2 872
Cash and cash equivalents			14 175	14 175
Receivables on financing granted to end customers – non-current portion (Note 9)		1 960		1 960
Other non-current assets		292		292
Accounts receivable (Note 8)		302 466		302 466
Sales financing receivables - current portion (Note 9)		987		987
Other current receivables		24 374		24 374
Total	3 631	330 125	20 211	353 968

31.12.2015

<i>In € thousands</i>	Financial assets available for sale	Loans and receivables	Financial assets at fair value through the income statement	Total balance
Non-current financial assets	3 907		3 246	7 153
Current financial assets		47	1 219	1 265
Cash and cash equivalents			57 299	57 299
Receivables on financing granted to end customers – non-current portion (Note 9)		2 446		2 446
Other non-current assets		286		286
Accounts receivable (Note 8)		266 192		266 192
Sales financing receivables - current portion (Note 9)		1 150		1 150
Other current receivables		21 365		21 365
Total	3 907	291 487	61 763	357 157

6.2 Reconciliation of balance sheet line items - liabilities

<i>In € thousands</i>	30.06.2016	31.12.2015
Non-current financial liabilities (Note 6.3)	89 690	105 618
Other non-current liabilities	1 084	1 197
Current financial liabilities (Note 6.3)	19 715	19 048
Accounts payable	226 533	180 054
Other current liabilities	92 792	87 018
Total	429 814	392 935

The line item "Suppliers" includes €7.0m of accounts payable related to purchases of "previous generation" engines which will be used in the manufacturing process until the end of 2016. This debt is settled at the rate that the engines are used in the production cycle.

The purpose of stocking these "previous generation" engines is:

- to avoid the stoppage of product offerings in those territories requiring equipment which complies with the new rules as of a certain date or the prior generation equipment covered within the framework of transitional measures;
- to have additional time to spread out the work of integrating new engines in the equipment and provide a contingency buffer for developmental delays from upstream engine manufacturers;
- to maintain the margins;
- to ensure the highest level of reliability in the engines at the engine manufacturers.

Financial liabilities are detailed in note 6.3 below.

6.3 Current and non-current financial liabilities

<i>In € thousands</i>	30.06.2016	31.12.2015
Short-term financing and bank overdrafts	4 127	3 494
Bank loans	6 465	6 426
Financing lease liabilities	1 019	1 143
Liabilities related to receivables securitised with recourse	2	11
Derivative liabilities - currency and interest rates	910	819
Other borrowings	6 458	6 447
TOTAL	18 980	18 340
Shareholder agreements and stock option plan liabilities (cash-settled)	735	708
TOTAL Current financial liabilities	19 715	19 048

<i>In € thousands</i>	30.06.2016	one to five years	+ five years	31.12.2015
Bank loans	43 601	37 620	5 981	59 158
Financing lease liabilities	2 073	2 073	0	2 440
Liabilities related to receivables securitised with recourse	0	0	0	3
Derivative liabilities - rates	0	0	0	
Bonds	44 016	19 273	24 743	44 017
Other borrowings	0	0	0	
TOTAL	89 690	58 966	30 724	105 618
Shareholder agreements and stock option plan liabilities (cash-settled)				
TOTAL Non-current financial liabilities	89 690	59 866	30 724	105 618

The group ensures the majority of its financing needs through bank financing (medium term loans or bank overdrafts). Nevertheless, in 2012, it began to diversify by issuing three bonds in 2012, 2013 then 2015, for a total of €44.5 million at 30 June 2016. The bank financing contract of the parent company was renewed on 27 June 2013 for a period of 5 years.

That financing contract includes clauses for ratios (covenants), for "material adverse change" and for "cross default", which may limit the potential use of or affect the terms of credit lines. It includes "negative pledge" clauses accompanied by thresholds and derogations.

Facility	Signatory	Main contractual clauses H2 2013 to H1 2018
Facility A / B, Capex Facility and Revolving Facility	Manitou BF	Gearing < 1 Leverage < 3,25 and 4,25 except in certain cases Cap on investments Cap on acquisitions and removals of assets Limits on additional debt Clause on changes in control Dividends are limited to 50% of net income

NOTE 7 – INVENTORIES

					Gross amount
<i>In € thousands</i>	31.12.2015	Changes in scope and reclassifications	Changes	Currency translation differences	30.06.2016
Raw materials	144 206		-10 760	-762	132 684
Work in progress	25 796		10 294	-78	36 012
Finished products	135 320	359	51 194	-2 225	184 649
Merchandise	91 214	257	7 572	-144	98 900
Total	396 537	616	58 300	-3 208	452 245

					Provisions
<i>In € thousands</i>	31.12.2015	Changes in scope and reclassifications	Changes	Currency translation differences	30.06.2016
Raw materials	-6 480		-112	30	-6 562
Work in progress					
Finished products	-2 422		-475	26	-2 871
Merchandise	-10 513		-1 095	27	-11 581
Total	-19 415		-1 682	83	-21 014

					Net amount
<i>In € thousands</i>	31.12.2015	Changes in scope and reclassifications	Changes	Currency translation differences	30.06.2016
Raw materials	137 726		-10 872	-732	126 123
Work in progress	25 796		10 294	-78	36 012
Finished products	132 898	359	50 720	-2 199	181 778
Merchandise	80 701	257	6 478	-117	87 318
Total	377 122	616	56 619	-3 126	431 231

NOTE 8 – TRADE RECEIVABLE

<i>In € thousands</i>	31.12.2015	Changes in scope and reclassifications	Changes	Currency translation differences	30.06.2016
Trade receivable - gross	274 983		39 034	-3 514	310 503
Trade receivable - allowances	-8 791		661	93	-8 037
Trade receivable - net	266 192		39 695	-3 421	302 466
TOTAL	266 192		39 695	-3 421	302 466

NOTE 9 - SALES FINANCING RECEIVABLES

Receivables related to financing granted to end customers are reported on this line item. These receivables concern either sales made via financing leases or, in the case of Manitou Americas, the financing of sales to end-use customers.

<i>In € thousands</i>	31.12.2015	Changes in scope & other	Changes	Currency translation differences	30.06.2016
Gross					
Receivables on financing leases	3 436		-583	73	2 926
Receivables on financing granted to end-use customers	2 697		-946	-57	1 693
Receivables on sales financing - Gross	6 133		-1 529	16	4 620
Impairment					
Receivables on financing leases					
Receivables on financing granted to end-use customers	-2 537		811	53	-1 673
Receivables on sales financing - Impairment	-2 537		811	53	-1 673
Net					
Receivables on financing leases	3 436		-583	73	2 926
Receivables on financing granted to end-use customers	160		-135	-4	21
Receivables on sales financing - Net	3 596		-718	69	2 947
Of which					
Non-current portion	2 446		-508	49	1 960
Current portion	1 150		-211	20	987

Financing receivables to end customers are mainly related to Manitou Americas. Transfers of receivables with limited recourse were made until 2011, with the establishment of a "loss pool". These debts were completely cleared in the first half of 2016. No receivables have been transferred in the first half of 2016.

NOTE 10 - SHAREHOLDERS' EQUITY

10.1 Share capital

The share capital amounts to 39,551,949 euros and consists of 39,551,949 shares with a par value of one euro.

10.2 Treasury shares

<i>Number of shares</i>	Realised at 31.12.2015	% of capital	Realised at 30.06.2016	% of capital
Held at opening (share repurchase programme)	267 198		267 198	
Shares purchased (Shareholders' Meeting of 01.06.2006)				
Shares sold			-5 737	
Stock options exercised				
Held at closing (share repurchase programme)	267 198	0,68%	261 461	0,66%
Stock option coverage				
Liquidity contract	40 114		27 305	
Total treasury shares held	307 312	0,78%	288 766	0,73%

The cost of the shares purchased, the proceeds from the shares sold and the result of the cancellation of treasury shares were recorded as a reduction or increase in shareholders' equity.

Treasury shares do not have dividend rights.

10.3 Stock purchase options

At 30 June 2016, expenses related to stock option plans put in place in previous years amounted to €21k.

NOTE 11 - PROVISIONS

11.1 Breakdown of provisions

	30.06.2016	Of which, less than one year	Of which, more than one year
Provisions - excluding employment benefits			
Warranty provisions	19 941	13 107	6 834
Provisions for other risks	10 008	7 108	2 900
	29 949	20 214	9 734
Provisions for employment benefits (Note 12)	50 183	257	49 926
TOTAL	80 132	20 471	59 660

	31.12.2015	Of which, less than one year	Of which, more than one year
Provisions - excluding employment benefits			
Warranty provisions	19 241	14 079	5 162
Provisions for other risks	10 264	7 428	2 836
	29 505	21 508	7 998
Provisions for employment benefits (Note 12)	43 159	262	42 897
TOTAL	72 664	21 770	50 894

11.2 Changes in provisions - excluding employment benefits

<i>In € thousands</i>	31.12.2015	Increase	Provisions applied	Provision reversed (un-used)	Changes in scope and reclassifications	Currency translation difference s	30.06.2016
Warranty provisions	19 241	5 103	-3 541	-636	0	-226	19 941
Provisions for other risks	10 264	853	-800	-163	0	-148	10 008
TOTAL	29 505	5 955	-4 341	-799	0	-373	29 949

Warranties

Amounts recorded when creating or reversing provisions for warranties are included in "Cost of goods and services sold" within the income statement as are the actual warranty expenses. This line also includes provisions set up to cover equipment recall campaigns following supplier quality incidents.

Other risks

Other risks mainly concern commercial, employee or tax litigation. Provisions recorded correspond to the group's and its advisors' best estimates at the closing date of the risks incurred with respect to the litigation in process.

NOTE 12 - EMPLOYEE BENEFITS

Actuarial assumptions

Assumptions regarding mortality, employee turnover and salary increase take into account the economic conditions specific to each country or group company.

The rates used for the assessment of the first half year of 2016 are as follows:

	France	United Kingdom	Italy	30.06.2016 United States
Salary trends	4,00 %	n/a	n/a	5,00 %
Pension increases	n/a	5,00 %	n/a	n/a
Financial discount rate	1,45%	2,80%	1,45%	3,35%
Inflation rate	1,80%	2,00%	1,80%	2,50%

Interest rate fluctuations have resulted in an adjustment of discount rates used for commitments: so the Euro zone rate went from 2.25% to 1.45%, the UK rate from 3.80% to 2.80% and the United States rate from 4.05% to 3.35%. On the other hand, the rate of inflation in the UK went from 2.60% to 2.00%. Changes in discount rates and inflation rates have caused provision to be increased by €8.167k.

A change of -0.5% in the discount rate would increase the group's actuarial debt by €7,308 (DBO):

<i>In € thousands</i>	DBO
Europe (inc. France)	2 207
United Kingdom	1 989
United States	3 112
Total	7 308

NOTE 13 - THE CALCULATION OF INCOME TAXES

In accordance with IAS 34, income tax expense was determined by applying the estimated average annual tax rate to accounting income for the current fiscal year.

At 30 June 2016, the company Manitou BF had a capitalised loss balance carried forward of €2.1m after allocation of taxable profits for the period (€14.0m). No indicators call into question the group's ability to clear these deficits.

NOTE 14 – EXPENSES FROM RECURRING OPERATIONS BY NATURE

<i>In € thousands</i>	30.06.2016	31.12.2015	30.06.2015
Material purchases	-449 014	-848 586	-450 969
Direct and indirect labour	-69 864	-125 130	-66 173
Amortisation	-12 730	-27 145	-13 637
Other	-44 891	-83 169	-45 368
Cost of goods and services sold	-576 498	-1 084 030	-576 147
External expenses	-25 909	-51 516	-26 327
Personnel expenses	-46 447	-84 108	-43 508
Net depreciation / amortization expenses (non-production)	-2 854	-6 133	-2 960
Other	1 011	-847	-1 623
Other expenses from recurring operations	-74 198	-142 604	-74 419
TOTAL EXPENSES FROM RECURRING OPERATIONS BY NATURE	-650 696	-1 226 634	-650 565

NOTE 15 - RISK MANAGEMENT

The Manitou Group's risk management policy is described in the business review in paragraph 1.7 entitled, "Description of the main risks and uncertainties in the upcoming 6 months".

NOTE 16 - TRANSACTIONS WITH RELATED PARTIES

The main transactions during the first half of 2016 with group companies consolidated using the equity method were the following:

<i>In € thousands</i>	30.06.2016		30.06.2015	
	Expenses	Products	Expenses	Products
Manitou Finance France SAS	526	972	621	
Manitou Finance Ltd	688	44 472	800	83 267
Algomat*		1 202		2 676
Hangzhou Manitou Machinery Equipment Co Ltd		25		3

* Sold in 2016 (see note 2).

NOTE 17 - LIST OF SUBSIDIARIES AND AFFILIATES

Parent company

Manitou BF SA	Ancenis, France
---------------	-----------------

Integrated companies

		Consolidation method	% control	% interest
Manitou Americas Inc.	West Bend, Wisconsin, Etats-Unis	IG	100%	100%
Gehl Power Products, Inc	Yankton, South-Dakota, Etats-Unis	IG	100%	100%
Manitou Brasil Manipulacao de Cargas Ltda.	São Paulo, Brésil	IG	100%	100%
Manitou Chile	Las Condes, Chili	IG	100%	100%
Compagnie Française de Manutention	Ancenis, France	IG	100%	100%
LMH Solutions SAS	Beaupréau-en-Mauges, France	IG	100%	100%
Manitou Italia Srl	Castelfranco Emilia, Italie	IG	100%	100%
Manitou UK Ltd	Verwood, Royaume-Uni	IG	99,4%	99,4%
Manitou Benelux SA	Perwez, Belgique	IG	100%	100%
Manitou Interface and Logistics Europe	Perwez, Belgique	IG	100%	100%
Manitou Deutschland GmbH	Ober-Mörlen, Allemagne	IG	100%	100%
Manitou Portugal SA	Villa Franca, Portugal	IG	100%	100%
Manitou Manutencion Espana SI	Madrid, Espagne	IG	100%	100%
Manitou Vostok LLC	Moscou, Fédération Russe	IG	100%	100%
Manitou Polska Sp Z.o.o.	Raszyn, Pologne	IG	100%	100%
Manitou Nordics Sia	Riga, Lettonie	IG	100%	100%
Manitou Southern Africa Pty Ltd.	Spartan Extension, Afrique du Sud	IG	100%	100%
Manitou Australia Pty Ltd.	Alexandria, Australie	IG	86%	86%
Manitou Asia Pte Ltd.	Singapour	IG	100%	100%
Manitou South Asia Pte Ltd.	Gurgaon, Inde	IG	100%	100%
Manitou China Co Ltd.	Shanghai, Chine	IG	100%	100%
Manitou Middle East Fze	Jebel Ali, Emirats Arabes Unis	IG	100%	100%
Manitou Malaysia Mh	Kuala Lumpur, Malaisie	IG	100%	100%
Manitou Finance France SAS	Puteaux, France	MEE	49%	49%
Manitou Finance Ltd.	Basingstoke, Royaume-Uni	MEE	49%	49%
Hangzhou Manitou Machinery Equipment Co Ltd.	Hangzhou, Chine	MEE	50%	50%
GI: Global Integration	EM: Equity Method			

NOTE 18 - POST CLOSING EVENTS

None

3 STATUTORY AUDITORS' REVIEW REPORT ON THE 2016 HALF-YEAR FINANCIAL INFORMATION

PERIOD FROM JANUARY 1 TO JUNE 30, 2016

This is a free translation into English of the statutory auditors' review report issued in French and is provided solely for the convenience of English speaking readers. This report includes information relating to the specific verification of information presented in the group's interim management report. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

To the Shareholders,

In compliance with the assignment entrusted to us by your Shareholders' Meeting and in accordance with the requirements of article L. 451-1-2 of the French Monetary and Financial Code (Code monétaire et financier), we hereby report to you on:

- the review of the accompanying condensed half-year consolidated financial statements of Manitou BF, for the period ended June 30, 2016,
- the verification of the information contained in the interim management report.

These condensed half-year consolidated financial statements are the responsibility of the Board of directors. Our role is to express a conclusion on these financial statements based on our review.

3.1 CONCLUSION ON THE FINANCIAL STATEMENTS

We conducted our limited review in accordance with professional standards applicable in France. A limited review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying condensed half-year consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34, Interim Financial Reporting, as adopted by the European Union.

Without qualifying our conclusion, we draw your attention to the paragraph 1.1 "Change in the accounting presentation" of the notes to the financial statements, reminding the change in presentation performed at December 31, 2015, within current operating income, of foreign exchange gains and losses recognized on operating income denominated in foreign currencies, and its consequences on the presentation of comparative financial statements.

3.2 SPECIFIC VERIFICATION

We have also verified the information presented in the interim management report commenting the condensed half-year consolidated financial statements subject to our limited review. We have no matters to report as to its fair presentation and its consistency with the condensed half-year consolidated financial statements.

Orvault and Saint-Herblain, July 27, 2016
The Statutory Auditors

French original signed by

RSM Ouest
Jean-Michel Picaud

Deloitte & Associés
Emmanuel Gadret

4 STATEMENT OF THE PERSON RESPONSIBLE FOR THE DOCUMENT

PERSON RESPONSIBLE FOR THE HALF-YEAR FINANCIAL STATEMENTS

I hereby affirm that, to the best of my knowledge, the condensed consolidated half-year financial statements have been prepared in accordance with all applicable accounting standards and present a true and fair view of the assets, financial position and income of the company and all companies included in the Manitou BF consolidation scope, and that the accompanying half-year management report presents an accurate and true picture of the information provided such as the major events, their impact on the half-year financial statements, a description of the main risks and uncertainties for the remaining six months of the year as well as the main transactions between associated parties.

Ancenis, July 27, 2016

French original signed by

Michel Denis, President and Chief Executive Officer



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Manitou BF

Share capital of € 39,551,949 / RCS Nantes B857 802 508 / Siret 857 802 508 00047 / APE 292 D / APE - NAF 2822Z