THE MATERIAL-HANDLING REFERENCE

2014 HALF-YEAR REPORT

HALF-YEAR REPORT
AS AT 30.06.14

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1 BUSINESS REVIEW

1.1 SALES PERFORMANCE

Sales revenues in the first half of 2014 increased by +9% as compared to the first half of 2013. After restating for the impact of exchange rates and the discontinuation of the Toyota equipment distribution agreement, business activity on a comparable basis increased by 13% versus the 1st half of 2013.

That trend remained very contrasted according to the geographic region. The total increase of 9% was distributed as follows:

- Northern Europe contributed 8%, driven by a dynamic construction sector in Great Britain and good results in the Benelux countries, Central Europe and Scandinavia, while sales in Eastern Europe were slowed by the problems in Crimea.
- Southern Europe increased slightly and contributed only 1% to the growth, penalized by a decline in the Italian market.
- The APAM region, as a whole, was stable being impacted by the decrease in sales in the mining sector (South Africa, Indonesia and Australia).
- The Americas region was also stable, highlighted by an increase in sales in North America in the second quarter following a first quarter which suffered from extreme weather conditions. South America was in decline, notably because of the political instability in Argentina and the stagnant mining sector.

Order intake for equipment increased by 5% in volume compared to the first half of 2013.

SALES PERFORMANCE BY DIVISION AND GEOGRAPHICAL REGION

Sales H1 2013						Sales H1 2014				
Southern Europe	Northern Europe	Americas	APAM	Total	€m % tot	Southern Europe	Northern Europe	Americas	APAM	Total
155 26%	167 28%	26 4%	48 8%	396 67%	RTH	169 26%	212 33%	26 4%	43 7%	449 70%
44 8%	13 2%	3 1%	8 1%	68 11%	IMH	35 5%	13 2%	3 1%	8 1%	59 9%
4 1%	12 2%	101 17%	10 2%	127 22%	CE	4 1%	13 2%	103 16%	13 2%	133 21%
203 34%	193 33%	131 22%	65 11%	591 100%	Total	207 32%	239 37%	132 21%	64 10%	642 100%

SALES PERFORMANCE BY DIVISION

■ **Sales performance - Rough Terrain Handling Division (RTH)**

The Rough Terrain Handling (RTH) division achieved sales of €449 million, an increase of 13% compared to the first half of 2013. The division's business was highlighted by a dynamic construction sector supported by renters, slight improvement in the agricultural sector, where slowed order intake was noted in the half-year period however, and a decrease in activity within the mining industry.
Business in Northern Europe grew by 27% and in Southern Europe by 9% while remaining flat in the Americas region and decreasing in the APAM region, which is largely concentrated on mining activities, by 10%.

- **Sales performance - Industrial Material Handling Division (IMH)**

The IMH division reported a decrease in sales revenues of 13% compared to the first half of 2013, which, when restated for the impact of the Toyota business and exchange rates, corresponds to an increase of 2% in sales volume.
The division continues to be supported by the sales of MI industrial forklifts, which have constantly increased, and the deployment of the service activities, while sales in the mast production business decreased during the half-year period by €2 million.
The division's business activities were stable across all sales regions.

- **Sales performance – Compact Equipment Division (CE)**

The Compact Equipment Division (CE) continued its growth, increasing by 5% compared to the first half of 2013.
That growth was highlighted by a 15% increase in articulated loaders, an 11% increase in compact track loaders and an 8% increase in telescopic forklift trucks. Sales of skid-steers, the division's flagship product increased by only 2%, penalized by a difficult first quarter in North America given the adverse weather. However, second quarter sales reached a record high since 2008 accompanied by a consistent level of order intake.
The market in the Americas region therefore recorded moderate growth of 2% while the division experienced more sustained growth in Northern Europe, which is mainly concentrated on articulated loaders, of 8%, and in the APAM region of 30%. Business remained stable in the Southern Europe region.

1.2 CONSOLIDATED INCOME STATEMENT

GROUP INCOME STATEMENT

In millions of euros		**H1 2013**	**H1 2014**
Sales		591,2	641,9
Gross margin		80,8	93,3
	As a % of sales	*13,7%*	*14,5%*
Recurring operating income		**5,5**	**24,5**
	As a % of sales	*0,9%*	*3,8%*
Restructuring costs/asset disposals		1,2	-1,4
Operating income		**6,8**	**23,1**
Net income attributable to the equity holders of the Parent		*1,1*	*14,2*

The growth in the group's businesses during the first half permitted an improvement in gross margins of 0.8 points to 14.5%. The main factors which contributed to that increase were:

- the growth in business volume during the first half (+0.8 points),
- prices increases, excluding the impact of changes in exchange rates (0.3 points),
- improved manufacturing efficiency, (+0.1 points), 2013 having been penalized by the gradual production ramp-up of production rates,
- the research on improved purchasing efficiency (+0.1 points),
- the negative impact of country mix (-0.4 points).

Operating income also benefitted from efforts made to reduce overhead expenses as well as the relative stability of currencies, respectively + €2.4 million and + €4.3 million, to reach 3.8% versus 0.9% in 2013, or a variance of €19 million (+ 2.9%).

Non-recurring restructuring expenses of €1.4 M were recorded during the half-year, associated with the group's reorganization announced on April 28, 2014 related to two product divisions and one service division. During the 2013 period, the group proceeded with the divestment of a production facility located in Hangzhou, China for a gain of €1.2 million.

The financial results changed favourably compared to the first half of 2013 in which a loss of €3.5 million was recorded on the sale of shares sold in H2'13. The company was sold in the second half of 2013.

Net income in the period amounted to €14.2 million, an increase of €13.1 million compared to the first half of 2013.

INCOME STATEMENT BY DIVISION

In millions of euros	RTH	IMH	CE	S1'13	RTH	IMH	CE	S1'14
Sales	396,0	68,0	127,3	591,2	449,2	59,3	133,4	641,9
Gross profit	49,6	7,8	23,4	80,8	62,1	6,9	24,2	93,3
As a % of sales	*12,5%*	*11,5%*	*18,4%*	*13,7%*	*13,8%*	*11,6%*	*18,2%*	*14,5%*
Research, selling & admin.	-49,1	-9,5	-16,6	-75,3	-45,0	-8,1	-15,6	-68,8
As a % of sales	*12,4%*	*14,0%*	*13,1%*	*12,7%*	*10,0%*	*13,7%*	*11,7%*	*10,7%*
Recurring operating income	**0,4**	**-1,7**	**6,8**	**5,5**	**17,1**	**-1,3**	**8,6**	**24,5**
As a % of sales	*0,1%*	*-2,5%*	*5,3%*	*0,9%*	*3,8%*	*-2,2%*	*6,5%*	*3,8%*
Non-recurring operating expenses	-0,1	1,4		1,2	-0,8	-0,5	-0,2	-1,4
Operating income	**0,3**	**-0,3**	**6,8**	**6,8**	**16,3**	**-1,7**	**8,5**	**23,1**
As a % of sales	*0,1%*	*-0,4%*	*5,3%*	*1,1%*	*3,6%*	*-2,9%*	*6,4%*	*3,6%*

The Rough Terrain Handling division (RTH) continued its transformation efforts aimed at improving its operational performance. The gross margin increased by 1.3%, driven by the high volume of business and a clear improvement in industrial efficiency compared to the first half of 2013, with respect to both the purchasing activity and the optimization of production resources.
The division also saw a decrease in marketing expenses of €1.4 million, due to the absence of any large European trade shows during the period, and did not experience any fluctuations in currencies compared to the previous period (+€3.6 million). The recurring operating income thus amounted to 3.8%, or a change of +3.7 points.

The Industrial Material Handling division (IMH) maintained its margins at 11.6% despite a lower level of activity following the discontinuation of the Toyota forklift distribution business in France as sales for higher margin products increased. The rationalization performed on marketing and administrative expenses permitted a slight improvement in operating income, although it remained negative at -2.2%.

The Compact Equipment (CE) division maintained a margin above 18% with sales growth of 5% despite being penalized by the strengthening of the US dollar. The leverage effect of the increased volume nonetheless permitted an improvement in operating income from 5.3% to 6.5%. The division's income was penalized in the first quarter because of extreme weather which made the use of equipment by customers difficult, thereby slowing investment.

1.3 CONSOLIDATED BALANCE SHEET

BALANCE SHEET TRENDS

Balance sheet trends included the following developments:

- Working capital requirements (€391 million) increased compared to the prior half-year by 13% for an increase in sales of 10%. Customer receivables were high due to the high level of invoicing during the month of June. Finished goods inventory levels remained high at €219 million however should decrease in the second half-year period given the reduction in production rates which were reviewed as a consequence.
- Investments in tangible and intangible assets of €9.6 million were split between €1.8 million of intangible assets (of which, €1.0 million in development costs), €3.3 million in the rental fleet and €4.5 million in other tangible fixed assets. The main tangible asset investments during the half-year period were related to tooling, robots and security at the Ancenis site.
- Relatively stable net debt of €89 million at the end of June 2014, compared to €85 million at the end of December 2013, amounted to gearing of 21.0% versus 20.5% at the end of December 2013.
- There were no changes in shareholders' equity other than the increase corresponding to net income for the half-year period.

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1.4 REVIEW OF THE GROUP'S MAIN COMPANIES

MANITOU BF (IFRS)

430, rue de l'Aubinière – Ancenis – France

Business:
Group headquarters
Distribution of all group products in France, of rough handling (RTH) products and industrial handling (IMH) products in those countries within which Manitou does not have a distribution subsidiary.
Design and assembly of telescopic forklift trucks, aerial work platforms, masted forklift trucks and warehousing equipment.
Distribution platform for spare parts.
The company has 4 production sites in France located in Ancenis, Laillé, Candé and Beaupréau and a spare parts platform in Ancenis.

IFRS	**H1 2013**	**H1 2014**
Sales	401,8 M€	481,8 M€
Net income	-2,6 M€	17,5 M€
Headcount at end of period	1851	1833

MANITOU AMERICAS

West Bend Wisconsin 53095, USA
A 100% owned subsidiary of Manitou BF

Business:
The distribution of all group products in the United States and of the Compact Equipment products in countries not covered by the group's sales subsidiaries.
The design and assembly of compact equipment. The company, headquartered in West Bend, Wisconsin, has three production facilities located in Yanktown and Madison, South Dakota and Waco, Texas, as well as a distribution platform for spare parts in Belvidere, Illinois.

IFRS	**H1 2013**	**H1 2013**	**H1 2014**	**H1 2014**
Sales	187,3 M$	142,6 M€	219,8 M$	160,4 M€
Net income	9,3 M$	7,1 M€	9,6 M$	7,0 M€
Headcount at end of period		702		786

MANITOU COSTRUZIONI INDUSTRIALI SRL

Via Emilia – Cavazzona
41013 Castelfranco, Italy
A 100% owned subsidiary of Manitou BF

Business:
Design, assembly and distribution of rough terrain fixed and rotating telescopic forklift trucks, as well as high capacity telescopic forklift trucks.
The distribution of all group products within Italy.

IFRS	**H1 2013**	**H1 2014**
Sales	89,9 M€	89,1 M€
Net income	2,8 M€	4,4 M€
Headcount at end of period	252	254

MANITOU UK LTD

Ebblake Industrial Estate
Verwood - Dorset BH 31 6BB, UK
A 99.4% owned subsidiary of Manitou BF

Business activity: The distribution of all group products in the United Kingdom and Ireland.

IFRS	**H1 2013**	**H1 2013**	**H1 2014**	**H1 2014**
Sales	30,7 M £	36,1 M€	61,6 M £	75,0 M€
Net income	-0,5 M £	-0,6 M€	0,1 M £	0,1 M€
Headcount at end of period		40		40

MANITOU BENELUX SA

Chaussée de Wavre - Zoning Industriel
1360 Perwez, Belgium
A 100% owned subsidiary of Manitou BF

Business activity: Distribution of all group products in Belgium, the Netherlands and Luxembourg.

IFRS	**H1 2013**	**H1 2014**
Sales	38,3 M€	42,9 M€
Net income	1,3 M€	0,6 M€
Headcount at end of period	19	19

MANITOU DEUTSCHLAND GMBH

Dieselstr. 34
61239 Ober Mörlen, Germany
A 100% owned subsidiary of Manitou BF

Business activity: Distribution of Group's products in Germany, Austria and Switzerland.

IFRS	**H1 2013**	**H1 2014**
Sales	42,5 M€	41,1 M€
Net income	1,0 M€	0,4 M€
Headcount at end of period	27	23

1.5 2014 OUTLOOK

Performance in the first half-year of 2014 with respect to invoicing and order intake brings us to improve our sales outlook for the 2014 period which should record an increase of around 5% as compared to the previously expected stable amounts. Given this new sales outlook and our tangible efforts to reduce our break-even point, income from recurring operations is expected to increase by 100 to 150 basis points compared to 2013, versus 50 to 100 basis points initially expected.

1.6 30.06.2014 SUBSEQUENT EVENTS

As of July 1, 2014, the group adopted a new organization which will affect the presentation of our financial statements by division. The Group will be organized in three divisions, two product divisions and a service division.

- **The MHA - Material Handling and Access product division** manages the French and Italian production sites manufacturing telehandlers, rough-terrain and industrial forklifts, truck-mounted forklifts and aerial working platforms. Its mission is to optimize the development and production of these equipments branded Manitou.
- **The CE - Compact Equipment product division** optimizes the development and production of skidsteer loaders, track loaders, articulated loaders and telehandlers branded Gehl and Mustang.
- **The S&S - Services & Solutions, Service division** includes service activities to support sales (financing approaches, warranty contracts, maintenance contracts, full service, fleet management, etc.), after-sales (parts, technical training, warranty management, fleet management, etc.) and services to end users (geo-location, user training, advice, etc.). The mission of the division is to develop service offers to meet the needs of each of our customers in our value chain and to increase resilient sales revenue for the group.

The split of sales in the first half-year period based on the new organization is presented as follows:

	H1 2014 Sales				
€m % tot	Southern Europe	Northern Europe	Americas	APAM	**Total**
MHA	164 26%	195 30%	25 4%	40 6%	425 66%
CE	4 1%	12 2%	87 14%	12 2%	115 18%
S&S	40 6%	31 5%	19 3%	12 2%	106 16%
Total	207 32%	239 37%	132 21%	64 10%	642 100%

1.7 DESCRIPTION OF THE MAIN RISKS AND UNCERTAINTIES IN THE UPCOMING 6 MONTHS OF THE YEAR

This report includes certain assumptions and expectations which, by nature, may not be accurate. The main risks and uncertainties regarding the remaining six months of the year that have been identified are presented below. They could have a negative effect on the balance sheet structure, income, the group outlook or the market price of its shares.

OPERATIONAL RISKS

- **Risks related to markets and the group's businesses**

The group distributes its products in more than 120 countries through a network of independent dealers. The emergence of a banking, economic, financial or political crisis in one or more of its market regions could influence the group's activities and have an impact on its financial position and operating income.
Thus, periods of reduced economic activity and, to a greater extent, periods of crisis, may contribute to a significant drop in demand: a decrease in investments, difficulty in obtaining loans, import barriers, limitations on credit insurance.

- **Risks related to suppliers**

Operating or financial difficulties confronting a supplier could expose the group to being cut-off from supplies which could provoke delays in production and potentially result in a total work stoppage in production lines.
Manitou is not totally dependent on any supplier. However, the replacement of a supplier may require a long process of selection and qualification. The substitution becomes even more complicated if the component group concerned is complex (engines, axles, cabins ...).
In order to manage this risk, the group regularly analyses the critical importance of each supplier: operational capacity, financial capacity, quality performance…. Physical audits are performed in order to measure the continued improvement and put action plans in place when necessary.

- **Industrial risks**

Industrial risks are mainly limited to those that could result from a fire or explosion at a production site.
Significant resources have been put in place at all of the manufacturing sites and spare parts logistics centres to manage these risks and contain their immediate impacts.

BUSINESS RISKS

- **Customer risks**

Customer risk is the risk that a customer might default on its contractual commitments or the risk related to the collection of receivables. In most entities, credit risk is partly or fully covered by credit insurance. The group's very fragmented customer base also limits the risk of default associated with certain customers.

- **Environmental regulatory risks**

Changes in regulatory standards, especially with respect to toxic emissions, require modifications in equipment design within planning deadlines and the rules imposed by the regulatory authorities. The group mobilizes an important portion of its R&D resources to meeting regulatory requirements while optimizing the performance of its equipment.
However, the risk exists that certain countries or regions may decide to apply a stricter interpretation or more restrictive standards thereby penalizing the sales of the products.

LITIGATION RISK

Several group companies are currently involved in disputes or legal proceedings.
The litigation may be of a commercial, employee or product nature.
Provisions recorded correspond to the group's and its advisors' best estimates at the closing date of the risks incurred with respect to the litigation in process.

FINANCIAL RISKS

- **Liquidity risk**

The ability to obtain long-term financing is concentrated in Manitou BF. The financing contract of the parent company was extended June 27, 2013 for a 5 year period. This contract includes clauses with covenants based on ratios or "material adverse change" or "cross default" which may limit the potential use or affect the terms of credit lines. It includes "negative pledge" clauses with some exemptions. The covenants related to all fundings were met at 30.06.2014 and the existing lines will cover all financing needs over the next 6 months.

Finally, Manitou BF had standard bank overdraft lines available amounting to €50 million at the publication date of this report.

Maturities of assets and liabilities related to financing activities as at June 30, 2014

Facility	Beneficiaries	Maturity	Amount in local currency	Amount in euros	Used as at June 30, 2014	Less than 1 year	1 to 5 years	Over 5 years
In millions of euros								
Credit agreements								
Term Loan A	Manitou BF	June 18	24	24	23	6	17	
Term Loan B	Manitou BF	June 18	38	38	36	0	36	
Capex Facility *multicurrency ($/€)*	Manitou BF ou Manitou Americas	June 18	30	30	15	0	15	
Revolving Facility *multicurrency ($/€)*	Manitou BF ou Manitou Americas	June 18	110	110	0	0	0	
Other financial liabilities								
Bond (Micado 1)	Manitou BF	Oct.18	7	7	7	0	7	
Bond (Micado 2)	Manitou BF	Dec.19	12	12	12	0	0	12
Other*	Misc.		50	50	13	13		
Sales financing debt	Manitou Americas		1	1	1	1	0	
Group Total				**272**	**107**	**20**	**75**	**12**
Financing leases					3			
Derivatives instruments					1			
Shareholders agreeements and others					5			
Total financial debt					**116**			
Cash and financial assets					26			
Total net debt					**89**			

* Ordinary lines of credit or bank overdrafts

Summary of conditions attached to lines of credit

Facility	Signatory	Main contractual clauses H2 2014 and H1 2015
Bank loans	Manitou BF	Gearing < 1 Cap on acquisitions Limitation on asset sales Leverage <3.25 and <4.25 in certain cases Dividends are limited to 50% of net income

■ **Exchange rate risk**

A significant change in exchange rates could have an effect on the Manitou Group's results through the impact on the conversion of the currencies that it generates and through the pressure it might place on sales prices in certain geographic regions.

During the first half of 2014, the Manitou Group invoiced approximately 40% of its sales in foreign currencies, mainly in US dollars (20%), Pound sterling (12%), South African rands (2%), Australian dollars (2%), Singapore dollars (2%), and roubles (2%). At the end of June, hedges cover part of projected net exposure of the second half of 2014 and of the first half of 2015.

1.8 MANITOU SHAREHOLDER STRUCTURE AND MARKET SHARE PERFORMANCE

SHARE CAPITAL

The share capital amounts to 39,548,949 euros and consists of 39,548,949 shares with a par value of one euro.

TREASURY SHARES

At June 30, 2014, the company held 328,227 shares for a total value of €9.5 million or an average unit price of 28.93 euros. On the same date, 278,000 shares were allocated to management members of the parent company and subsidiaries within the framework of the allocation of stock options in accordance with powers granted at Extraordinary Shareholders' Meetings. The remaining balance of 50,227 shares was allocated to a market maker account.

SHARE PRICE PERFORMANCE

Based on a closing value of €13.80 at December 31, 2013, the price hit its highest level on January 3, 2014 at €14.11 before reaching its lowest level on March 24 at €11.55 and closing at the end of the half-year at €12.00.
During the first half year, the average number of shares traded on the NYSE Euronext per session was 15,042 versus 23,689 during the first half of 2013.

Share price performance and trading volumes

Period	Volume	Highest €	Lowest €	Month-end	Market capitalisation (€m)
January 2013	386 094	14,50	12,88	13,15	520
February	354 796	14,06	12,69	13,77	545
March	849 113	13,78	10,45	11,15	441
April	344 972	11,35	10,25	10,88	430
May	223 153	11,47	10,74	11,00	435
June	302 908	11,00	9,83	10,48	414
July	322 472	10,65	9,40	9,72	384
August	439 181	11,30	9,66	10,94	433
September	439 952	12,70	10,79	12,58	498
October	2 938 397	14,60	12,50	13,90	550
November	212 676	14,40	13,51	13,71	542
December 2013	148 178	14,10	12,80	13,80	546
Total/ Highest/Lowest	**6 952 892**	**14,60**	**9,40**		
January 2014	531 618	14,11	12,38	13,00	514
February	210 099	13,15	12,70	13,00	514
March	516 111	13,00	11,55	12,49	494
April	262 382	13,95	11,85	13,63	539
May	127 287	13,75	12,23	12,99	514
June 2014	232 768	13,30	12,00	12,00	475
Total/ Highest/Lowest	**1 880 265**	**14,11**	**11,55**		

Source : NYSE Euronext

1.9 INFORMATION RELATED TO ACCOUNTING STANDARDS AND CONSOLIDATION METHODS

The Manitou Group's condensed interim financial statements related to the 6 month period ended June 30, 2014 have been prepared in accordance with IAS 34 "Interim Financial Reporting".

1.10 OTHER INFORMATION

EVOLUTION OF GOVERNANCE

The Board of directors announced on Jan. 8, 2014 the appointment of **Michel Denis** as the new President and CEO as at January 13, 2014 for a four-year-term, or until the Shareholders' Meeting to approve the annual financial statements as at 31.12.17.

Michel Denis, a graduate of "ESSEC", a French business school and the "Ecole Centrale de Lyon" a French engineering school, began his career as a strategy consultant. He joined Dalkia in 1994 to develop cogeneration. He subsequently managed the French businesses of MC International which later became Johnson Controls, a specialist in industrial and commercial refrigeration. In 2003 he joined the Fraikin Group, the European leader in truck rentals, for which he was CEO until August of 2013.

Changes in executive management resulted in the development of a new roadmap which was disclosed on April 28, 2014 and detailed during the Combined Shareholders' Meeting of June 5, 2014. It sets the objective of remaining a key player in the group's target markets, of developing its service offerings as market references and of strengthening its market share in order to build structured sustainable organic growth permitting the generation of operating income of 6 to 8%.

A new organization has been deployed to implement this new roadmap. Effective since July 1st, it's organized around 3 divisions, 2 product divisions and 1 service division:

- **The MHA - Material Handling and Access product division** manages the French and Italian production sites manufacturing telehandlers, rough-terrain and industrial forklifts, truck-mounted forklifts and aerial working platforms. Its mission is to optimize the development and production of these equipments branded Manitou.
- **The CE - Compact Equipment product division** optimizes the development and production of skidsteer loaders, track loaders, articulated loaders and telehandlers branded Gehl and Mustang.
- **The S&S - Services & Solutions, Service division** includes service activities to support sales (financing approaches, warranty contracts, maintenance contracts, full service, fleet management, etc.), after-sales (parts, technical training, warranty management, fleet management, etc.) and services to end users (geo-location, user training, advice, etc.). The mission of the division is to develop service offers to meet the needs of each of our customers in our value chain and to increase resilient sales revenue for the Group.

Organization of the group

At the publication date of this report, the composition of the Executive Committee will be as follows:

Michel Denis	President & Chief Executive Officer
Hervé Rochet	Chief Financial Officer
Fernand Mira	President, MHA Division
Dan Miller	President, CE Division
Maxime Deroch	President, S&S Division
François F. Piffard	VP Sales & Marketing
Jérôme Tertrais	VP Human Resources

During its meeting of 23 April, 2014, the Board appointed Mr. Dominique Bamas as independent Director, replacing Mr. Joël Goulet who resigned. Mr Dominique Bamas was appointed President and CEO on an interim basis on March 6, 2013 and resigned in accordance with the agreements made with the Board in order to permit the appointment of Michel Denis as the new President and CEO.

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2 CONSOLIDATED FINANCIAL STATEMENTS AT 30.06.2014

2.1 STATEMENTS OF COMPREHENSIVE INCOME

CONSOLIDATED INCOME STATEMENT

In thousands of euros	**31.12.2013**	**30.06.2013**	**30.06.2014**
Sales	1 176 414	591 224	641 873
Cost of goods & services sold	-1 013 655	-510 416	-548 619
Research & development costs	-24 142	-12 027	-12 025
Selling, marketing and service expenses	-72 938	-37 314	-37 087
Administrative expenses	-40 798	-23 775	-20 387
Other operating income and expenses	-3 650	-2 143	704
RECURRING OPERATING INCOME	**21 231**	**5 548**	**24 458**
Impairment of assets	-2 200	-190	0
Other non-recurring income and expenses	-2 596	1 419	-1 397
OPERATING INCOME	**16 435**	**6 778**	**23 062**
Financial income	4 072	4 894	3 771
Financial expenses	-13 931	-10 781	-6 064
Net financial expenses	**-9 860**	**-5 886**	**-2 293**
Share of profits of associates	1 593	789	878
CONSOLIDATED INCOME (LOSS) BEFORE TAX	**8 169**	**1 680**	**21 647**
Income taxes	-7 414	-593	-7 401
NET INCOME (LOSS)	**755**	**1 088**	**14 246**
Attributable to equity holders of the Parent	671	1 057	**14 184**
Attributable to minority interests	83	31	**62**

EARNINGS PER SHARE (in euros)	**31.12.2013**	**30.06.2013**	**30.06.2014**
Net income (loss) attributable to the equity holders of the Parent	0,02	0,03	0,36
Diluted earnings per share	0,02	0,03	0,36

OTHER COMPONENTS OF COMPREHENSIVE INCOME AND EXPENSE & COMPREHENSIVE INCOME

In thousands of euros	**31.12.2013**	**30.06.2013**	**30.06.2014**
INCOME (LOSS) FOR THE YEAR	755	1 088	14 246
Adjustments in the fair value of available-for-sale financial assets	1 070	850	122
Of which booked to equity			122
Of which transferred to income of the year	1070	850	
Translation differences arising on foreign activities	-11 358	-1 664	2 210
Attributable to equity holders of the Parent	-11 261	-1 614	2 180
Attributable to minority interests	-96	-49	29
Interest rates hedging instruments	1 013	116	-1 256
Attributable to equity holders of the Parent	1 013	116	-1 256
Attributable to minority interests	0	0	0
Items that will be reclassified to profit or loss in subsequent periods	-9 275	-698	1 076
Actuarial gains (losses) on defined benefit plans	3 886	2 697	-1 202
Attributable to equity holders of the Parent	3 887	2 696	-1 202
Attributable to minority interests	-1	1	0
Items that will not be reclassified to profit or loss in subsequent periods	3 886	2 697	-1 202
OTHER COMPONENTS OF COMPREHENSIVE INCOME	-5 389	1 999	-126
COMPREHENSIVE INCOME	-4 634	3 087	14 120
ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	-4 620	3 104	14 029
ATTRIBUTABLE TO MINORITY INTERESTS	-14	-17	91

Other components of comprehensive income

The other components are recorded net of the associated taxes. Tax impacts may be split as follows:

In thousands of euros	**31.12.2013**	**30.06.2013**	**30.06.2014**
Items reclassified to comprehensive income	-529	-65	643
Items not reclassified to comprehensive income	-2 134	-1 410	632
Total tax impacts	-2 663	-1 475	1 275

2.2 STATEMENT OF FINANCIAL POSITION

ASSETS

In thousands of euros		31.12.2013	Net Amount 30.06.2014
NON-CURRENT ASSETS			
PROPERTY, PLANT AND EQUIPMENT	Note 3	127 162	123 085
INVESTMENT PROPERTY		3 000	
GOODWILL	Note 2	294	294
INTANGIBLE ASSETS	Note 2	26 314	24 117
INVESTMENTS IN ASSOCIATES		23 005	22 339
NON-CURRENT FINANCE CONTRACT RECEIVABLES	Note 8	2 312	1 723
DEFERRED TAX ASSETS		18 643	17 699
NON-CURRENT FINANCIAL ASSETS	Note 5	5 540	6 450
OTHER NON-CURRENT ASSETS		475	331
		206 746	**196 039**
CURRENT ASSETS	Note 6		
INVENTORIES & WORK IN PROGRESS	Note 7	330 840	375 544
TRADE RECEIVABLES	Note 8	221 519	250 794
CURRENT FINANCE CONTRACT RECEIVABLES		3 340	2 124
OTHER RECEIVABLES			
Current income tax		10 046	9 448
Other receivables		24 896	25 081
CURRENT FINANCIAL ASSETS	Note 5	1 462	600
CASH AND CASH EQUIVALENTS		34 601	26 522
		626 704	**690 113**
TOTAL ASSETS		**833 450**	**886 152**

EQUITY & LIABILITIES

In thousands of euros		31.12.2013	Net Amount 30.06.2014
Share capital	Note 9	39 549	39 549
Share premiums		44 645	44 645
Treasury shares		-9 393	-9 496
Consolidated reserves		362 744	361 156
Translation differences		-24 966	-22 784
Net profit (loss) – Group share		672	14 184
SHAREHOLDERS' EQUITY		**413 251**	**427 254**
MINORITY INTERESTS		**-33**	**-30**
TOTAL EQUITY		**413 218**	**427 224**
NON-CURRENT LIABILITIES			
NON-CURRENT PROVISIONS	Note 10	34 068	36 692
OTHER NON-CURRENT LIABILITIES	Note 5	2 477	14 033
DEFERRED TAX LIABILITIES		1 257	1 249
NON-CURRENT FINANCIAL LIABILITIES			
Loans and other financial liabilities		92 038	89 135
		129 840	**141 109**
CURRENT LIABILITIES			
CURRENT PROVISIONS	Note 10	21 516	19 390
TRADE ACCOUNTS PAYABLE		169 196	190 675
OTHER CURRENT LIABILITIES			
Current income tax		774	2 410
Other liabilities		70 352	77 827
CURRENT FINANCIAL LIABILITIES	Note 5	28 556	27 517
		290 392	**317 819**
TOTAL EQUITY & LIABILITIES		**833 450**	**886 152**

2.3 CHANGES IN SHAREHOLDER'S EQUITY

In thousands of euros	Share Capital	Share premiums	Treasury shares	Reserves	Group net profit	Translation differences	Revalua-tion surplus	TOTAL SHAREHOLDERS' EQUITY (Group share)	Minority interests	TOTAL EQUITY
Balance at 31.12.2012	**39 549**	**44 645**	**-9 280**	**327 927**	**45 369**	**-13 705**	**908**	**435 413**	**10**	**435 424**
Income for the year 2012				45 369	-45 369					
Income at 30.06.2013					1 057			1 057	31	1 088
Dividends				-17 652				-17 652	-214	-17 866
Change in translation differences						-1 614		-1 614	-49	-1 664
Valuation differences under IFRS				896				896		896
Treasury shares			-117					-117		-117
Actuarial (gain) losses on employee benefits				2 696				2 696	1	2 697
Change in consolidation scope & other	0							0	-83	-83
Shareholders' agreements									169	169
Balance at 30.06.2013	**39 549**	**44 645**	**-9 397**	**359 237**	**1 057**	**-15 319**	**908**	**420 679**	**-134**	**420 545**
Income H2' 2013					-385			-385	52	-333
Dividends									11	11
Change in translation differences						-9 647		-9 647	-47	-9 694
Valuation differences under IFRS				1 526				1 526		1 526
Treasury shares			4					4		4
Actuarial (gain) losses on employee benefits				1 191				1 191	-2	1 189
Change in consolidation scope & other				-117				-117	116	-1
Shareholders' agreements									-29	-29
Balance at 31.12.2013	**39 549**	**44 645**	**-9 393**	**361 836**	**672**	**-24 966**	**908**	**413 251**	**-33**	**413 218**
Income for the year 2013				672	-672				0	0
Income at 30.06.2014					14 184			14 184	62	14 246
Dividends				0				0		0
Change in translation differences						2 182		2 182	29	2 212
Valuation differences under IFRS				-1 059				-1 059		-1 059
Treasury shares			-103					-103		-103
Actuarial (gain) losses on employee benefits				-1 202				-1 202	-1	-1 203
Change in consolidation scope & other										
Shareholders' agreements									-88	-88
Balance at 30.06.2014	**39 549**	**44 645**	**-9 496**	**360 247**	**14 184**	**-22 784**	**908**	**427 254**	**-30**	**427 224**

2.4 CONSOLIDATED CASH FLOW STATEMENT

In thousands of euros		31.12.2013	30.06.2013	30.06.2014
INCOME (LOSS) FOR THE YEAR		**755**	**1 088**	**14 246**
Less share of profits of associates		-1 593	-789	-878
Elimination of income and expense with no effect on operating cash flow and not linked to operating activities				
+	Amortisation and depreciation	31 959	15 530	15 815
-	Provisions and impairment	-7 019	-4 456	-6 217
-	Change in deferred taxes	-371	-3 175	2 383
+/-	Income (loss) from non-current asset disposal	951	-1 341	-159
-	Change in capitalized leased machines	-2 338	-1 757	-3 300
+/-	Other	1 258	740	-133
EARNINGS BEFORE DEPRECIATION AND AMORTISATION		**23 602**	**5 840**	**21 757**
Changes in cash flows from operating activities				
+/-	Change in inventories	-25 470	-10 919	-41 744
+/-	Change in trade receivables	-3 589	-44 251	-24 040
+/-	Change in finance contracts receivables	9 296	6 367	2 266
+/-	Change in other operating receivables	7 208	10 506	-135
+/-	Change in trade accounts payable	26 943	69 299	19 676
+/-	Change in other operating liabilities	3 626	3 810	19 376
+/-	Changes in taxes payable and receivable	-4 662	-347	2 236
+/-	Change in liabilities linked to finance contracts receivables	-6 086	-4 035	-1 106
CASH FLOW FROM OPERATING ACTIVITIES		**30 868**	**36 269**	**-1 715**
Changes in cash flows from investing activities				
+	Proceeds from sale of property, plant and equipment	5 613	1 460	3 318
+	Proceeds from sale of long-term investments	0	0	0
-	Purchase of intangible assets, property, plant and equipment (excl. rental fleet)	-25 334	-14 825	-6 545
-	Decrease (increase) of other financial assets	-1 867	-330	-136
-	Acquisition of subsidiaries or minority interests	-82	-82	0
-	Increase in capital of associates	0	0	0
+	Dividends received from associates	0	0	1 677
CASH FLOW FROM INVESTING ACTIVITIES		**-21 670**	**-13 777**	**-1 685**
Changes in cash flows from financing activities				
+	Increase in capital	0	0	0
-	Decrease in capital	0	0	0
-	Dividends paid	-17 855	-214	0
+/-	Purchase / sale of treasury shares	0	-115	0
+/-	Change in financial liabilities	9 730	-2 663	-4 313
+/-	Other	22 180	21 029	-256
CASH FLOW FROM FINANCING ACTIVITIES		**14 056**	**18 038**	**-4 569**
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND BANK OVERDRAFTS		**23 253**	**40 530**	**-7 969**
Cash, cash equivalents and bank overdrafts at beginning of the year		-2 489	-2 489	21 279
Exchange gains (losses) on cash and bank overdrafts		515	363	-24
CASH, CASH EQUIVALENTS, AND BANK OVERDRAFTS AT END OF THE YEAR		**21 279**	**38 403**	**13 286**
CURRENT FINANCIAL ASSETS (REMINDER)		**1 462**	**1 726**	**600**

Cash flow from financing activities in 2013 included the sale of a tax carry-back asset of € 21.1 million.

2.5 INFORMATION ON OPERATING SEGMENTS

The Group is organized into three divisions:

- **Rough Terrain Handling Division** (RTH): assembly and distribution of rough terrain handling equipment.
- **Industrial Material Handling Division** (IMH): assembly and distribution of industrial handling and warehousing equipment.
- **Compact Equipment Division** (CE): assembly and distribution of compact equipment (equipment assembled by Manitou Americas).

Assets, cash flows and liabilities are not allocated to the individual divisions, as the operating segment information used by the group's management does not include those items.

INCOME STATEMENT BY DIVISION

30.06.2014 *In thousands of euros*	**RTH** Rough Terrain Handling	**IMH** Industrial Material Handling	**CE** Compact Equipment	**Total**
Sales	449 208	59 300	133 365	641 873
Cost of goods & services sold	-387 081	-52 411	-109 127	-548 619
Research and development costs	-8 750	-1 209	-2 066	-12 025
Selling, marketing and service expenses	-24 484	-4 901	-7 702	-37 087
Administrative expenses	-12 165	-2 127	-6 096	-20 387
Other operating income and expense	350	92	262	704
RECURRING OPERATING INCOME	**17 077**	**-1 255**	**8 636**	**24 458**
Impairment of assets				
Other non-recurring income and expense	-787	-451	-159	-1 397
OPERATING INCOME	**16 291**	**-1 706**	**8 477**	**23 062**

30.06.2013 *In thousands of euros*	**RTH** Rough Terrain Handling	**IMH** Industrial Material Handling	**CE** Compact Equipment	**Total**
Sales	395 992	67 952	127 280	591 224
Cost of goods & services sold	-346 435	-60 138	-103 843	-510 416
Research and development costs	-9 152	-1 076	-1 800	-12 027
Selling, marketing and service expenses	-24 452	-5 314	-7 548	-37 314
Administrative expenses	-14 157	-2 718	-6 901	-23 775
Other operating income and expense	-1 384	-376	-384	-2 144
RECURRING OPERATING INCOME	**414**	**-1 671**	**6 805**	**5 548**
Impairment of assets	-128	-19	-43	-190
Other non-recurring income and expense	-1	1 421		1 419
OPERATING INCOME	**284**	**-269**	**6 762**	**6 778**

SALES BY DIVISION AND GEOGRAPHIC REGION

30.06.2014

In thousands of euros	Southern Europe	Northern Europe	Americas	APAM	**TOTAL**
RTH	168 534	212 228	25 745	42 702	**449 208**
IMH	34 603	13 291	3 268	8 139	**59 300**
CE	4 097	13 501	102 858	12 909	**133 365**
Total	**207 234**	**239 019**	**131 870**	**63 749**	**641 873**

30.06.2013

In thousands of euros	Southern Europe	Northern Europe	Americas	APAM	**TOTAL**
RTH	154 851	167 393	26 135	47 613	**395 992**
IMH	44 405	12 723	3 312	7 512	**67 952**
CE	3 875	12 488	101 159	9 758	**127 280**
Total	**203 131**	**192 604**	**130 605**	**64 884**	**591 224**

2.6 MANITOU GROUP CONSOLIDATION SCOPE AT 30.06.2014

PARENT COMPANY

MANITOU BF SA
Share capital 39 548 949 EUR
430, rue de l'Aubinière
44150 ANCENIS, France

SUBSIDIARIES

FULLY CONSOLIDATED SUBSIDIARIES	100%	**MANITOU AMERICAS Inc.** Share capital 361 101 000 USD WEST BEND, Wisconsin, United States	100%	**GEHL POWER PRODUCTS, Inc** Share capital 100 USD YANKTON, South-Dakota, United States
	100%	**CHARIOTS ELEVATEURS MANITOU CANADA Inc.** Share capital 20 000 CAD MONTREAL, Canada		
	99,5%	**MANITOU BRASIL MANIPULACAO de CARGAS LTDA.** Share capital 2 541 000 BRL SAO PAULO, Brazil	0,5%	(held by MANITOU AMERICAS Inc.)
	100%	**COMPAGNIE FRANCAISE DE MANUTENTION** Share capital 1 320 000 EUR 510, bd Pierre et Marie Curie - 44150 ANCENIS, France		
	100%	**MANITOU ITALIA SRL** Share capital 5 000 000 EUR CASTELFRANCO EMILIA, Italy		
	99,4%	**MANITOU UK Ltd.** Share capital 230 000 GBP VERWOOD, United Kingdoom	100%	**PLEDGEMEAD** Share capital 10 000 GBP VERWOOD, United Kingdom
	100%	**MANITOU BENELUX SA** Share capital 500 000 EUR PERWEZ, Belgium		
	100%	**MANITOU INTERFACE and LOGISTICS EUROPE** Share capital 500 000 EUR PERWEZ, Belgium		
	100%	**MANITOU DEUTSCHLAND GmbH** Share capital 2 750 000 EUR OBER - MÖRLEN, Germany		
	100%	**MANITOU PORTUGAL SA** Share capital 600 000 EUR VILLA FRANCA, Portugal	57,0%	**EPL CENTRO** Share capital 50 000 EUR POMBAL, Portugal
	100%	**MANITOU MANUTENCION ESPANA SL** Share capital 200 000 EUR MADRID, Spain		
	100%	**MANITOU VOSTOK LLC** Share capital 350 000 RUB BELGOROD, Russia		
	100%	**MANITOU POLSKA Sp z.o.o.** Share capital 200 000 PLN RASZYN, Poland		
	100%	**MANITOU NORDICS SIA** Share capital 170 000 LVL RIGA, Latvia		
	100%	**MANITOU SOUTHERN AFRICA PTY Ltd.** Share capital 796 875 ZAR SPARTAN EXTENSION, South Africa		
	86%	**MANITOU AUSTRALIA PTY Ltd.** Share capital 400 000 AUD ALEXANDRIA, Australia		
	100%	**MANITOU ASIA PTE Ltd.** Share capital 400 000 SGD SINGAPORE		
	100%	**MANITOU SOUTH ASIA PTE Ltd.** Share capital 9 400 000 INR GURGAON, India		
	100%	**MANITOU CHINA Co Ltd.** Share capital 7 900 000 USD HANGZHOU, China		
ASSOCIATES	49%	**MANITOU FINANCE FRANCE SAS** Share capital 4 682 220 EUR PUTEAUX, France		
	49%	**MANITOU FINANCE Ltd.** Share capital 2 870 000 GBP BASINGSTOKE, United Kingdom		
	30,4%	**ALGOMAT** Share capital 20 000 000 DZD ALGER , Algeria		
	50%	**HANGZHOU MANITOU MACHINERY EQUIPMENT Co Ltd.** Share capital 3 000 000 USD HANGZHOU, China		

2.7 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30.06.2014

GENERAL INFORMATION

Corporate identity

Manitou BF SA is a limited liability corporation with a Board of Directors under French law with capital of 39,548,949 euros consisting of 39,548,949 shares with a par value of 1 euro per share, fully paid up. The shares, which had been listed in compartment "A", have been listed in compartment "B" of the NYSE Euronext Paris since January 21, 2009.

The parent company's headquarters, which is also the group's main production site, is:
430 rue de l'Aubinière - BP 10249 - 44158 - ANCENIS CEDEX France.

The Company is registered at the Commerce Registry in Nantes under number:
857 802 508 RCS Nantes - SIRET: 857 802 508 00047 - APE Code: 292 D / - NAF Code 2822Z.

Financial information related to the approval of the financial statements

The Manitou Group's consolidated half year financial statements were approved by the Board of Directors on August 27, 2014.

Changes in the consolidation scope

No changes to the Manitou Group's consolidation scope took place during the first half of 2014.

NOTE 1 - ACCOUNTING PRINCIPLES

Note 1.1 Standards and interpretations applied

The condensed interim financial statements related to the 6 month period ended June 30, 2014 of the Manitou Group have been prepared in accordance with IAS 34 "Interim Financial Reporting".

Regarding the condensed financial statements, they do not include all information required by IFRS for the preparation of annual financial statements and should be read in conjunction with the group consolidated financial statements prepared in accordance with IFRS as adopted by the European Union related to the period ended December 31, 2013.

The accounting methods applied are consistent with those applied in the annual financial statements at December 31, 2013 with the exception of the changes mentioned below.

NEW STANDARDS FOR WHICH IMPLEMENTATION IS REQUIRED FOR THE 2014 FINANCIAL STATEMENTS

The group applied on June 30, 2014 for the first time:

- Amendement to IAS 32 " Offsetting of financial assets and financial liabilities "
- Amendement to IAS 36 " Recoverable Amount disclosures for Non-Financial Assets "
- IFRS 10 " Consolidated financial statements ", IFRS 11 " Joint arrangements ", IFRS 12 " Disclosure of Interests in Other Entities " and IAS 28 revised, " Investments in Associates and Joint Ventures ".

The application of these new standards had no impact on the group's financial statements at 30.06.2014.

NEW TEXTS ADOPTED BY THE EUROPEAN UNION APPLICABLE IN ADVANCE

The Manitou Group has not applied any standard or interpretation in advance.

The main areas requiring judgments and estimates in the preparation of the interim condensed financial statements are identical to those described in note 1.2 of the notes to the consolidated financial statements at December 31, 2013.

NOTE 2 - GOODWILL AND INTANGIBLE ASSETS

Gross amount

In thousands of euros	**31.12.2013**	Additions	Removals	Changes in scope & other	Translation differences	**30.06.2014**
Goodwill	**58 594**				**608**	**59 202**
Development costs	37 190	1 158			68	38 416
Trademarks	23 204				226	23 429
Other intangible assets	59 133	639	-48		243	59 967
Total intangible assets	**119 526**	**1 796**	**-48**		**538**	**121 813**

Depreciation and impairment

In thousands of euros	**31.12.2013**	Additions	Removals	Changes in scope & other	Translation differences	**30.06.2014**
Goodwill	**-58 300**				**-608**	**-58 908**
Development costs	-20 732	-2 115			-18	-22 864
Trademarks	-23 204				-226	-23 429
Other intangible assets	-49 277	-1 934	43		-233	-51 401
Total intangible assets	**-93 212**	**-4 049**	**43**		**-477**	**-97 695**

Net amount

In thousands of euros	**31.12.2013**	**30.06.2014**
Goodwill	**294**	**294**
Development costs	16 458	15 552
Trademarks		
Other intangible assets	9 856	8 566
Total intangible assets	**26 314**	**24 117**

The main investments in intangible assets during the period were related to development costs
As a reminder, impairment losses on intangible assets excluding goodwill at 30.06.2014 were as follows:

In thousands of euros	**30.06.2014**
Development costs	-1 114
Trademarks	-23 429
Other intangible assets	-22 762
Total intangible assets	**-47 305**

2.2 Impairment of goodwill

As no evidence of impairment was noted during the period, no impairment tests were performed.

NOTE 3 - PROPERTY, PLANT AND EQUIPMENT

						Gross amount
In thousands of euros	**31.12.2013**	Additions	Removals	Changes in scope & other	Translation differences	**30.06.2014**
Land	23 820	172		98	63	24 153
Buildings	133 969	522	-68	517	530	135 469
Plant and equipment	140 380	1 233	-1 293	567	282	141 169
Other property, plant and equipment	56 982	5 009	-785	-3 411	211	58 006
Property, plant and equipment in progress	412	872		-393	5	897
Total	**355 563**	**7 808**	**-2 146**	**-2 622**	**1 092**	**359 694**

						Depreciation and impairment
In thousands of euros	**31.12.2013**	Additions	Removals	Changes in scope & other	Translation differences	**30.06.2014**
Land	-5 917	-203			-6	-6 126
Buildings	-66 831	-2 933	64	-79	-175	-69 953
Plant and equipment	-113 406	-5 404	1 269	0	-196	-117 736
Other property, plant and equipment	-42 246	-3 138	746	2 017	-173	-42 794
Property, plant and equipment in progress						
Total	**-228 400**	**-11 678**	**2 080**	**1 939**	**-549**	**-236 609**

		Net amount
In thousands of euros	**31.12.2013**	**30.06.2014**
Land	17 903	18 027
Buildings	67 138	65 516
Plant and equipment	26 974	23 433
Other property, plant and equipment	14 736	15 213
Property, plant and equipment in progress	412	897
Total	**127 162**	**123 085**

The main projects realized in the first half were focused on the renovation of existing buildings for €0.5 million, the renewal of equipment and tooling for €1.2 million and the investment in the rental fleet of €3.3 million.

NOTE 4 - IMPAIRMENT OF TANGIBLE AND INTANGIBLE ASSETS

As no evidence of impairment appeared since December 31, 2013, no new impairment tests were performed.

NOTE 5 - FINANCIAL INSTRUMENTS

5.1 Reconciliation of balance sheet items - assets

					30.06.2014
In thousands of euros		Securities available for sale	Loans and receivables	Fair value reported through the income statement	**Total**
Non-current financial assets		3 394		3 056	6 450
Current financial assets			54	547	600
Cash and cash equivalents				26 522	26 522
Receivables on financing granted to end customers – non-current portion	Note 8		1 723		1 723
Other non-current assets			331		331
Accounts receivable	Note 7		250 794		250 794
Receivables on financing granted to end customers - current portion	Note 8		2 124		2 124
Other current receivables			25 081		25 081
Total		**3 394**	**280 108**	**30 125**	**313 626**

In thousands of euros		Securities available for sale	Loans and receivables	Fair value reported through the income statement	31.12.2013 Total
Non-current financial assets		377		5 163	5 540
Current financial assets			53	1 409	1 462
Cash and cash equivalents				34 601	34 601
Receivables on financing granted to end customers – non-current portion	Note 8		2 312		2 312
Other non-current assets			475		475
Accounts receivable	Note 7		221 519		221 519
Receivables on financing granted to end customers - current portion	Note 8		3 340		3 340
Other current receivables			24 896		24 896
Total		**377**	**252 595**	**41 173**	**294 145**

5.2 Reconciliation of balance sheet items - liabilities

In thousands of euros		30.06.2014	31.12.2013
Non-current financial liabilities	Note 5.3	89 135	92 038
Other non-current liabilities*		14 033	2 477
Current financial liabilities	Note 5.3	27 517	28 556
Accounts payable		190 675	169 196
Other current liabilities		77 827	70 352
Total		**399 187**	**362 617**

* "Other non-current liabilities" includes €13.6 million of long term supplier credit related to the purchase of “prior generation” engines that will only be used in the production process as of the end of 2014. That debt will be settled at the rate that the engines are used in the production cycle. The short term portion of this "pre-buy" contract is recorded as short-term accounts payable in the amount of €9.7 million.

The purpose of maintaining these "prior generation" engines in inventory is:

- to avoid the stoppage of product offerings in those territories requiring equipment which complies with the new rules as of a certain date or the prior generation equipment covered within the framework of transitional measures,
- to have additional time to spread out the work of integrating new engines in the equipment and provide ourselves a contingency buffer for developmental delays from upstream engine manufacturers,
- to maintain the margins,
- to ensure the highest level of reliability in the engines at the engine manufacturers.

Financial liabilities are detailed in note 5.3 below.

5.3 Current and non-current financial liabilities

In thousands of euros	Current 30.06.2014	31.12.2013
Short-term financing and bank overdrafts	13 237	13 323
Bank loans	5 874	6 402
Financing lease liabilities	1 257	1 849
Liabilities related to receivables with recourse (Note 10)	722	1 572
Liabilities related to foreign exchange derivatives	1 146	
Other borrowings	4 762	4 978
TOTAL	26 998	28 125
Shareholder agreements and stock option plan liabilities (cash-settled)	519	431
TOTAL	**27 517**	**28 556**

In thousands of euros	Non current 30.06.2014	One to five years	Over five years	31.12.2013
Bank loans	67 917	67 917		70 820
Financing lease liabilities	1 215	1 215		1 492
Liabilities related to receivables with recourse (Note 10)	204	204		444
Liabilities related to interest rate derivatives	71	71		
Bonds	19 139	6 863	12 276	19 112
Other borrowings	589	589	0	170
TOTAL	89 135	76 859	12 276	92 038
Shareholder agreements and stock option plan liabilities (cash-settled)				
TOTAL	**89 135**	**76 859**	**12 276**	**92 038**

The ability to obtain long-term financing is concentrated at Manitou BF. The parent company entered into a new financing contract in 2013, for a period of five years.

The new financing put in place is structured as follows:

- one line for €30 million payable over a 5 year period,
- one line for €38 million payable at maturity,
- one multi-currency line for €30 million which may be used during two years and payable over a three year period,
- one multi-currency “Revolving Credit Facility” (RCF) for €110 million.

That financing contract includes clauses for ratios (covenants) or «material adverse change» and for «cross default» which may limit the potential use of or affect the terms of credit lines. It includes negative pledge clauses with exemptions.

Facility	**Signatory**	**Main contractual clauses H1 2014 to H1 2015**
Bank loans	Manitou BF	Gearing < 1 Cap on acquisitions Limitation on asset sales Leverage <3.25 and <4.25 in certain cases Dividends are limited to 50% of net income

NOTE 6 - INVENTORY

Gross amount

In thousands of euros	31.12.2013	Changes in scope and reclassification	Changes	Translation differences.	30.06.2014
Raw materials	117 791	1 802	25 047	310	144 950
Work in progress	25 226		6 954	46	32 226
Finished products	123 354	-1 491	15 116	1 437	138 415
Marchandise goods	85 070	373	-5 373	354	80 424
Total	**351 441**	**685**	**41 744**	**2 146**	**396 016**

Provision

In thousands of euros	31.12.2013	Changes in scope and reclassification	Changes	Translation differences.	30.06.2014
Raw materials	-8 587		-19	-6	-8 612
Work in progress					
Finished products	-2 484	15	217	-24	-2 275
Marchandise goods	-9 531	-15	8	-48	-9 585
Total	**-20 601**		**207**	**-78**	**-20 472**

Net amount

In thousands of euros	31.12.2013	Changes in scope and reclassification	Changes	Translation differences.	30.06.2014
Raw materials	109 204	1 802	25 027	304	136 338
Work in progress	25 226		6 954	46	32 226
Finished products	120 870	-1 476	15 333	1 413	136 140
Marchandise goods	75 539	358	-5 365	306	70 839
Total	**330 840**	**685**	**41 951**	**2 068**	**375 544**

NOTE 7 - TRADE RECEIVABLE

In thousands of euros	**31.12.2013**	Changes in scope and reclassification	Changes	Translation differences	**30.06.2014**
CURRENT					
Trade receivable - gross	235 001		24 195	1 952	261 148
Trade receivable - allowances	-13 482		3 233	-105	-10 353
Trade receivable - net	**221 519**		**27 428**	**1 847**	**250 794**
NON-CURRENT					
Trade receivable - gross	258		-155		103
Trade receivable - allowances					
Trade receivable - net	**258**		**-155**		**103**
TOTAL	**221 777**		**27 273**	**1 847**	**250 897**

NOTE 8 - RECEIVABLES ON SALES FINANCING

Receivables related to financing granted to end customers are reported on this line item. These receivables concern either sales made via financing leases or, in the case of Manitou Americas, the financing of sales to end use customers.

In thousands of euros	**31.12.2013**	Changes in scope & other	Changes	Translation differences	**30.06.2014**
Gross					
Receivables on financing leases	3 017		-560	9	**2 466**
Receivables on financing granted to end-use customers	5 953		-1 706	52	**4 299**
Receivables on sales financing - Gross	**8 970**		**-2 266**	**61**	**6 765**
Impairment					
Receivables on financing leases					
Receivables on financing granted to end-use customers	-3 318		431	-31	**-2 918**
Receivables on sales financing - Impairment	**-3 318**		**431**	**-31**	**-2 918**
Net					
Receivables on financing leases	3 017		-560	9	**2 466**
Receivables on financing granted to end-use customers	2 635		-1 276	21	**1 381**
Receivables on sales financing - Net	**5 652**		**-1 835**	**30**	**3 847**
Of which					
Non-current portion	**2 312**		**-598**	**9**	**1 723**
Current portion	**3 340**		**-1 237**	**21**	**2 124**

The financing granted to end customers are mainly related to Manitou Americas and include €0.8 million of receivables sold with limited recourse which were not removed from the balance sheet at 30.06.2014. No receivables were sold during the first half of 2014.

NOTE 9 – SHAREHOLDERS' EQUITY

9.1 Share capital

The share capital amounts to 39,548,949 euros and consists of 39,548,949 shares with a par value of one euro.

9.2 Treasury shares

Number of shares	Realized at 31.12.2013	% of capital	Realized at 30.06.2014	% of capital
Held at opening (share repurchase program)	**278 000**		**278 000**	
Shares purchased (Shareholders' Meeting of 01.06.2006)				
Shares sold				
Stock options exercised				
Held at closing (share repurchase program)	**278 000**	0,70%	**278 000**	0,70%
Stock option coverage				
Liquidity contract	45 332		50 227	
Total treasury shares held	**323 332**	0,82%	**328 227**	0,83%

The cost of the shares purchased, the proceeds from the shares sold and the result of the cancellation of treasury shares were recorded as a reduction or increase in shareholders' equity.

Treasury shares do not have dividend rights.

9.3 Stock purchase options

At June 30, 2014, expenses related to stock option plans put in place in previous years amounted to €m 0.1.

NOTE 10 - PROVISIONS

10.1 Breakdown of provisions

In thousands of euros	30.06.2014	Of which, less than one year	Of which, greater than one year
Provisions - Excluding post-employment benefits			
Warranty provisions	21 755	15 280	6 475
Provisions for restructuring			
Provisions for other risks	6 873	3 902	2 971
	28 629	19 182	9 446
Post-employment benefits (Note 11)	27 454	208	27 246
Total	**56 082**	**19 390**	**36 692**

In thousands of euros	31.12.2013	Of which, less than one year	Of which, greater than one year
Provisions - Excluding post-employment benefits			
Warranty provisions	22 110	16 963	5 147
Provisions for restructuring			
Provisions for other risks	6 979	4 346	2 633
	29 090	21 310	7 780
Post-employment benefits (Note 11)	26 494	206	26 288
Total	**55 584**	**21 516**	**34 068**

10.2 Changes in provisions - excluding post-employment benefits

In thousands of euros	31.12.2013	Increases	Provisions used	Provisions unused	Reclassifi cations / Changes in scope	Translation differences	30.06.2014
Warranty provisions	22 110	4 992	-4 793	-669		115	21 755
Provisions for restructuring							
Provisions for other risks	6 979	622	-366	-401	0	39	6 873
	29 090	5 614	-5 160	-1 069	0	154	**28 629**

WARRANTIES

Amounts recorded when creating or reversing provisions for warranties are included in «Cost of goods and services sold» within the income statement as are the actual warranty expenses. That line item also includes provisions built for equipment recalls following supplier quality incidents.

OTHER RISKS

Other risks mainly concern commercial, employee or tax litigation. Provisions recorded correspond to the group's and its advisors' best estimates at the closing date of the risks incurred with respect to the litigation in process.

NOTE 11 - POST EMPLOYMENT BENEFITS

Actuarial assumptions

The actuarial assumptions used to determine the current value of the liability and the fair value of the financial assets are identical to those used at 31.12.2014 with the exception of the discount rate by region which changed as follows:

	30.06.2014			
	France	United Kingdom	Italy	United States
Salary trends	4,00%	n/a	n/a	5,00%
Pension increases	n/a	5,00%	n/a	n/a
Financial discount rate	3,00%	4,45%	3,00%	4,00%

	31.12.2013			
	France	United Kingdom	Italy	United States
Salary trends	4,00%	n/a	n/a	5,00%
Pension increases	n/a	5,00%	n/a	n/a
Financial discount rate	3,40%	4,45%	3,30%	4,50%

A change of -0.5% in the discount rate would have the following impact on the actuarial liability (DBO) :

In thousands of euros	DBO
Europe (Euro region)	1 503
United Kingdom	1 302
United States	2 220
Total	**5 025**

NOTE 12 - THE CALCULATION OF INCOME TAXES

In accordance with IAS 34, income tax expense was determined by applying the estimated average annual tax rate to accounting income for the current fiscal year.

In order to assess the probability of recording the tax loss carry forwards of Manitou BF against future profits, the deferred taxes at December 31, 2013 were tested for impairment based on fiscal projections made using weighted scenarios over a 5 year period. As the period's results were consistent with the scenarios used, the value of the capitalized tax losses was maintained at June 30, 2014 as according to the positive income for the period.

NOTE 13 - RECURRING OPERATIONS EXPENSE BY NATURE

In thousands of euros	31.12.2013	30.06.2013	30.06.2014
Material purchases	-786 800	-396 652	-429 366
Direct and indirect labour	-119 879	-61 290	-64 098
Depreciation, amortisation and impairment	-25 854	-12 586	-12 945
Other	-81 122	-39 888	-42 209
Cost of goods and services sold	**-1 013 655**	**-510 416**	**-548 619**
External expenses	-55 390	-29 243	-23 881
Personnel expense	-73 719	-40 707	-39 210
Net depreciation / amortization expense (non-production)	-6 004	-2 944	-2 870
Other	-6 416	-2 366	-2 835
Other expenses from recurring operations	**-141 528**	**-75 260**	**-68 796**
TOTAL EXPENSES FROM RECURRING OPERATIONS BY NATURE	**-1 155 183**	**-585 676**	**-617 415**

NOTE 14 - RISK MANAGEMENT

The Manitou Group's risk management policy is described in the business review in section 1.7 entitled, "Description of the main risks and uncertainties for the remaining 6 months of the year".

NOTE 15 - TRANSACTIONS WITH RELATED PARTIES

The main transactions during the first half of 2014 with companies consolidated using the equity method were the following:

	30.06.2013		30.06.2014	
In thousands of euros	Expenses	Income	Expenses	Income
Manitou Finance France SAS	334	54	423	60
Manitou Finance Ltd	418	36 670	906	66 784
Algomat		3 358		4 010
Hangzhou Manitou Machinery Equipment Co Ltd	996	134	127	111

NOTE 16 - POST CLOSING EVENTS

As of July 1, 2014, the group adopted a new organization which will affect the presentation of our financial statements by division.
The split of sales in the first half-year period based on the new organization is presented as follows:

	Sales 30.06.2014				
€m % tot	Southern Europoe	Northern Europe	Americas	APAM	Total
MHA	164 26%	195 30%	25 4%	40 6%	425 66%
CE	4 1%	12 2%	87 14%	12 2%	115 18%
S&S	40 6%	31 5%	19 3%	12 2%	106 16%
Total	207 32%	239 37%	132 21%	64 10%	642 100%

3 STATUTORY AUDITORS' REPORT ON THE 2014 HALF-YEAR FINANCIAL STATEMENTS

PERIOD FROM JANUARY 1 TO JUNE 30, 2014

This is a free translation into English of the Statutory auditors' report issued in French and is provided solely for the convenience of English speaking readers. This report includes information relating to the specific verification of information presented in the group's interim management report. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

To the Shareholders,

In compliance with the assignment entrusted to us by your Shareholders' Meeting and in accordance with the requirements of article L. 451-1-2 III of the French Monetary and Financial Code ("Code monétaire et financier"), we hereby report to you on:

- the review of the accompanying condensed half-year consolidated financial statements of Manitou BF, for the period ending June 30, 2014,
- the verification of the information contained in the interim management report.

These condensed half-year consolidated financial statements are the responsibility of the Board of Directors. Our role is to express a conclusion on these financial statements based on our review.

3.1 CONCLUSIONS ON THE FINANCIAL STATEMENTS

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed half-year consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 - standard of the IFRSs as adopted by the European Union applicable to interim financial information.

3.2 SPECIFIC VERIFICATION

We have also verified the information presented in the interim management report commenting the condensed half-year consolidated financial statements subject to our review. We have no matters to report as to its fair presentation and its consistency with the condensed half-year consolidated financial statements.

Orvault et Nantes, August 27, 2014

The Statutory auditors
French original signed by

RSM Secovec
Nicolas Perenchio

Deloitte & Associés
Thierry de Gennes

4 STATEMENT OF THE PERSON RESPONSIBLE FOR THE DOCUMENT

PERSON RESPONSIBLE FOR THE HALF-YEAR FINANCIAL STATEMENTS

I hereby affirm that, to the best of my knowledge, the condensed consolidated half-year financial statements have been prepared in accordance with all applicable accounting standards and present a true and fair view of the assets, financial position and income of the company and all companies included in the Manitou BF consolidation scope, and that the accompanying half-year management report presents an accurate and true picture of the information provided such as the major events, their impact on the half-year financial statements, a description of the main risks and uncertainties for the remaining six months of the year as well as the main transactions between associated parties.

Ancenis, August 27, 2014

French original signed by
Michel Denis, President and Chief Executive Officer

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